UN	ITED	STA	TES	DIST	RICT	, COI	JRT
SOL	THE	RN	DIST	RICT	OF N	IEW.	YORK

BC MEDIA FUNDING COMPANY II and MEDIA FUNDING COMPANY,

**ECF CASE** 08-CV-06228 (RPP) (RLE)

Plaintiffs.

-against-

FRANK LAZAUSKAS, MICHAEL L. METTER, LEONARD F. MUSCATI and B. MICHAEL PISANI,

REPLY DECLARATION OF DALE E. NORTON, III

Defendants.

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- I, Dale E. Norton, III declare the following:
- I am the Chief Financial Officer ("CFO") of Barker Capital, LLC ("Barker Capital"), a New York limited liability company with its principal place of business located at 10 Rockefeller Plaza, New York, New York. Barker Capital and BC Media Funding Company II ("BCMF"), a limited liability company with its principal place of business located at 10 Rockefeller Plaza, New York, New York are under common control. I have been authorized by BCMF to submit this declaration in further support of the motion for summary judgment made by plaintiffs BCMF and Media Funding Company ("MFC" and, together with BCMF, "Plaintiffs"). All of the facts stated herein are based on my personal knowledge.
- 2. I have been CFO of Barker Capital for two years. As CFO for Barker Capital, I am responsible for addressing many of the day-to-day issues that arise with respect to loans extended by Barker Capital and BCMF to various borrowers. I am responsible for the administration of the term loans that were extended to BusinessTalkRadio.net, Inc. ("BTR") as of November 13, 2006 (the "BTR Loans"). I was also actively involved in the closing of the BTR Loans.

3. In connection with the BTR Loans, it was my responsibility to coordinate and supervise our outside accountant, Jim Weeks, in conducting a due diligence review of BTR. It was also my responsibility to prepare the financial covenants contained in the Financing Agreement for the BTR Loans (the "Financing Agreement"). (Financing Agreement, Section 6.03, Ex. A to Affidavit of Timothy P. Olson, sworn to on June 5, 2008).

### Calculation Of The Financial Covenants

- 4. The financial covenants included in the Financing Agreement were based on BTR's own projections of the EBITDA and revenue estimates for the term of the loan, which Mr. Metter represented to Plaintiffs were "very conservative but extremely accurate." (Annexed hereto as Ex. A is a true and correct copy of an email from M. Metter enclosing projections). Mr. Metter sent us these projections via email on October 16, 2006. (*Id.*). These projections were forwarded to me by Jacob Barker, Managing Partner of Barker Capital, so that I could draft the financial covenants contained in the Financing Agreement: (*Id.*).
- 5. In calculating the financial covenants contained in the Financing Agreement, I followed Barker Capital's standard business practice of starting with a borrower's projected revenue and EBITDA for the term of the loan and then reducing such projections (with such reductions generally ranging from 5% to 15%), based upon various judgments made by Barker Capital. This practice is favorable to the borrower as it provides a cushion in case the borrower's original projections are not met during the loan term. Only when the borrower materially underperforms vis-à-vis its projections will there likely be a financial covenant default.
- 6. In order to be accommodating to BTR and give it sufficient latitude with respect to its projections, its projected revenue was reduced by 10%, and its projected EBITDA was reduced by 15%, for each quarter of the loan term. (Annexed hereto as Ex. B are true and correct

copies of the BTR covenant worksheets). Based upon this calculation, I drafted the financial covenants included in the Financing Agreement at Section 6.03, including Cash on Hand (Section 6.03(a)), the Minimum Fixed Charge Coverage Ratio (Section 6.03(b)), the Consolidated EBITDA (Section 6.03(c)) and the Net Revenue (Section 6.03(d)).

7. The only way that the financial covenants contained in the Financing Agreement could have been "incorrect" is if Mr. Metter provided us with inaccurate projections. However, as I noted above, he certified that the projections provided to us were not only conservative but extremely accurate. I have communicated with Mr. Metter on numerous occasions during the course of this loan and at no time did he indicate to me that the financial covenants were based on inaccurate projections. Indeed, I was unaware that Mr. Metter had any problem with the accuracy of these financial covenants until I read his declaration in this action.

### Mr. Metter's Allegations Concerning Financial Covenants

- 8. Mr. Metter alleges in his declaration that he received the Financing Agreement "immediately" before closing and implies that neither he nor his consultants reviewed them prior to signing. (Metter Decl. ¶ 28). This is incorrect. Mr. Metter's counsel, Mr. Oberdorf of Seiden Wayne LLC, was sent a draft of the Financing Agreement on November 9, 2006; four days before the closing of the BTR Loans. (Annexed hereto as Ex. C is a true and correct copy of an email forwarding draft to BTR's counsel). The financial covenants were part of this draft. To my knowledge, neither I nor BCMF's counsel received any comments regarding the propriety of the financial covenants from November 9, 2006 until the November 13, 2006 closing date. During this time period, the financial covenants remained unchanged,
- 9. As the Barker Capital representative responsible for the monitoring of the BTR Loans. I was never contacted by representatives of BTR in regard to revising or amending the

financial covenants. At no time prior to this litigation has Mr. Metter informed me that the Financing Agreement contained incorrect financial covenants. Simultaneously with the closing of the Financing Agreement, the parties entered into a Post-Closing Agreement. (Annexed hereto as Ex. D is a true and correct copy of the Post-Closing Agreement). Mr. Metter's counsel provided comments to the Post-Closing Agreement on at least one occasion. (Annexed hereto as Ex. E is a true and correct copy of an email from Metter's counsel regarding comments to agreement). If there were any corrections to be made to the financial covenants they would have been adjusted at that time. In addition, the parties continued to discuss post-closing items up until early 2007. (Annexed hereto as Ex. F are true and correct copies of email communications between the parties' counsel). To my knowledge, at no time did Mr. Metter, or his counsel, demand that the financial covenants be amended – nor did they insist that such amendment be included in the Post-Closing Agreement.

10. Mr. Metter further alleges in his declaration that he was "threatened" into hiring a CPA or he would be called into default under the Financing Agreement. (Metter Declaration § 36(b)). This is hyperbole. Mr. Metter fails to acknowledge that BTR was required to have financial reporting prepared in accordance with GAAP and did not have a CPA on staff at the time. (Section 6.01(a) of the Financing Agreement). Mr. Metter relied upon his business manager, Joy Marshall, for BTR's compliance with the Financing Agreement and ended up in default. It is my understanding that Ms. Marshall is not a CPA. For this reason, she could not assure that BTR's monthly financial reports were prepared in accordance with GAAP. Plaintiffs received no financial reporting from BTR for three months after the close of the BTR loans. (See Financing Agreement, Section 6.01(a)). Plaintiffs required Mr. Metter to hire a CPA to comply with the Financing Agreement — Plaintiffs were not "threatening" Mr. Metter, they were

exercising their rights under the agreement. Despite BTR's hiring of a CPA, it has continued to be in default on its financial reporting obligations. For example, although it is mid-August 2008, we have yet to receive audited financial statements for 2007, which is a violation of Section 6.01(a)(ii) of the Financing Agreement.

I hereby declare under the penalties of perjury that the foregoing is true and correct.

Executed on the 13<sup>th</sup> day of August, 2008.

DALE E. NORTON, III

Page 1 of 1

### **Dale Norton**

From:

Jacob J. Barker

Sent:

Monday, October 16, 2006 12:50 PM

To:

Dale Norton

Subject:

FW: forward projections

Attachments: Untitled Attachment

Please make this into a workable loan model. Sara might be able to help but you should have some precedent.

From: Greenwich4@aol.com [mailto:Greenwich4@aol.com]

Sent: Monday, October 16, 2006 1:31 PM

To: Jacob J. Barker

Cc: aturinas@stjohnlaw.com Subject: forward projections

Jacob

Here are the projections that I worked up on the EBITA numbers that will coincide with the loan. I believe that they are very conservative but extremely accurate NOV /DEC 2006 will be to you shortly.

**Best** 

Michael

Page 1 of 1

### **Dale Norton**

From:

Bill Fleming [wlfleming@comcast.net]

Sent:

Sunday, October 15, 2006 2:04 PM

To:

Mike Metter, pers.; Metter, Michael

Attachments: BTR-2009Budget.xls; BTR-2007Budget.xls; BTR-2008Budget.xls

I spent a few hours today tweaking these so they flow a bit better. Overall they look pretty conservative. Please review & we'll talk tomorrow.

Regards,

Bill Fleming William Fleming & Associates 176 N. Beacon St. Hartford, CT. 06105

(p) 860.236.4453

(c) 860.573.0479

wlfleming@comcast.net

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			!	ļ	BUSINES	S TALK RA	DIO - BAR	KER 2007	BUDGET	1		ļ	-	
						BUSINESS	TALKRA	DIO.NET		+			ļ	1
	1							Trailine .					-	<del> </del>
		January	<u>February</u>	<u>March</u>	<u>April</u>	May	June	July	<u>August</u>	September	<u>October</u>	November	December	Totals
Revenue -	Global	62,700	69,300	66,000	92 500	75 000	70.000	00 000	20.000		70.000			
	Prog.Sales	121,600	134,400	128,000	82,500 160,000		72,600		66,000		79,200		89,100	
Revenue -		5,700	6,300	6,000	7.500	147,200 6,900	140,800	134,400	128,000		153,600		172,800	
Trevellue -	Other	3,100	0,300	0,000	7,000	0,900	6,600	6,300	6,000	6,900	7,200	8,700	8,100	82,200
Cash Rev	enue	190,000	210,000	200,000	250,000	230,000	220,000	210,000	200,000	230,000	240,000	290,000	270,000	2,740,000
Commissi	ons (15%)	28,500	31,500	30,000	37,500	34,500	33,000	31,500	30,000	34,500	36,000	43,500	40,500	
									min				,	
Net Incom	ne i	161,500	178,500	170,000	212,500	195,500	187,000	178,500	170,000	195,500	204,000	246,500	229,500	2,329,000
Mkt.& Adv.	Expense	4,720	4,720	4,720	4,720	4,720	4,720	4,720	4,720	4,720	4,720	4,720	4,720	56,640
										i				
Talent Exp	ense	47,200	47,200	47,200	47,200	47,200	47,200	47,200	47,200	47,200	47,200	47,200	47,200	566,400
Sat & Util	Expense	23,600	23,600	23,600	23,600	23,600	23,600	23,600	23,600	23,600	23,600	23,600	23,600	283,200
Affiliate Sa	les	6,608	36,344	36,344	36,344	36,344	36,344	36,344	36,344	36,344	36,344	36,344	36,344	406,392
								189						
Mgm't & O	ps.Expense	40,120	40,120	40,120	40,120	40,120	40,120	40,120	40,120	40,120	40,120	40,120	40,120	481,440
TotalE	xpense	118,000	118,000	118,000	118,000	118,000	118,000	118,000	118,000	118,000	118,000	118,000	118,000	1,416,000
EBITDA		43,500	60,500	52,000	94,500	77,500	69,000	60,500	52,000	77,500	86,000	128,500	111,500	913,000

	!			İ	BUSINESS	S TALK RA	DIO - BAR	KER 2008 I	BUDGET	1	1	1	1	
												<del>                                     </del>		
	!					BUSINESS	TALKRAL	DIO.NET						
		January	February	March	April	May	June	July	<u>August</u>	September	<u>October</u>	November	December	Totals
Revenue -	Global	65,208	72,072	68,640	85,800	78,936	75,504	72,072	68,640	78,936	82,368	99,528	92,664	940,368
Revenue -	Prog. Sales	126,464	139,776	133,120	166,400	153,088	146,432	139,776	133,120	153,088	159,744	193,024	179,712	
Revenue -	Other	5,928	6,552	6,240	7,800	7,176	6,864	6,552	6,240	7,176	7,488	9,048	8,424	85,488
											·	<u> </u>		
Cash Rev		197,600	218,400	208,000	260,000	239,200	228,800	218,400	208,000	239,200	249,600	301,600		2,849,600
Commission	ons (15%)	29,640	32,760	31,200	39,000	35,880	34,320	32,760	31,200	35,880	37,440	45,240	42,120	427,440
Net Incom	e	167,960	185,640	176,800	221,000	203,320	194,480	185,640	176,800	203,320	212,160	256,360	238,680	2,422,160
Mkt.& Adv.	Expense	4,290	4,290	4,290	4,290	4,290	4,290	4,290	4,290	4,290	4,290	4,290	4,290	51,486
Talent Exp	ense	47,672	47,672	47,672	47,672	47,672	47,672	47,672	47,672	47,672	47,672	47,672	47,672	572,064
Sat & Util	Expense	23,836	23,836	23,836	23,836	23,836	23,836	23,836	23,836	23,836	23,836	23,836	23,836	286,032
Affiliate Sa	les	6,674	6,674	6,674	6,674	6,674	6,674	6,674	6,674	6,674	6,674	6,674	6,674	80,089
Mgm't & O	ps.Expense	36,707	40,120	40,120	40,120	40,120	40,120	40,120	40,120	40,120	40,120	40,120	40,120	478,027
TotalE	xpense	119,180	119,180	119,180	119,180	119,180	119,180	119,180	119,180	119,180	119,180	119,180	119,180	1,430,160
EBITDA		48,780	66,460	57,620	101,820	84,140	75,300	66,460	57,620	84,140	92,980	137,180	119,500	992,000

EBITDA

54,307

72,694

63,500

49,628

91,081

81,887

72,694

63,500

91,081

100,275

146,243

127,855 1,014,745

				BUSINES	S TALK RA	DIO - BARI	KER 2007 E	SUDGET				-	
					STATION -	WGCH							
	January	February	<u>March</u>	<u>April</u>	May	June	YIUL	<u>August</u>	<u>September</u>	October	November	December	Totals
Revenue - Local	24,000	24,000	23,000	34,000	36,000	26,000	24,000	22,000	36,000	51,000	45,000	42,000	387,00
Revenue - Agency	9,000	9,079	10,000	10,269	12,000	12,000	8,400	8,925	8,925	10,000	9,975	8,400	116,97
Revenue - National	3,439	3,659	2,426	3,255	315	840	2,625	3,150	3,150	3,675	3,675		32,30
Revenue - Political	0	0	0	0	0	0	2,310	2,310	2,310	8,400	0	0	15,33
Revenue - Tower													
Cash Revenue	36,439	36,739	35,426	47,524	48,315	36,840	37,335	36,385	50,385	73,075	58,650	52,500	551,61
Commissions (15%)	5,466	5,511	5,314	7,129	7,247	5,826	5,600	5,458	7,558	10,961	8,798	7,875	82,74
Net Income	30,973	31,228	30,112	40,395	41,068	33,014	31,735	30,927	42,827	62,114	49,853	44,625	468,87
News Expense	7,650	7,650	7,650	7,650	7,650	7,650	7,650	7,650	7,650	7,650	7,650	7,650	91,80
Payroll Expense	1,591	1,591	1,591	1,591	1,591	1,591	1,591	1,591	1,591	1,591	1,591	1,591	19,09
Program Expense	2,448	2,448	2,448	2,448	2,448	2,448	2,448	2,448	2,448	2,448	2,448	2,448	29,37
Technical Expense	1,836	1,836	1,836	1,836	1,836	1,836	1,836	1,836	1,836	1,836	1,836	1,836	22,03
Sales Expense	7,497	7,497	7,497	7,497	7,497	7,497	7,497	7,497	7,497	7,497	7,497	7,497	89,964
G & A Expense	9,578	. 9,578	9,578	9,578	9,578	9,578	9,578	9,578	9,578	9,578	9,578	9,578	114,93
Total Expense	30,600	30,600	30,600	30,600	30,600	30,600	30,600	30,600	30,600	30,600	30,600	30,600	367,200
BITDA	373	628	-488	9,795	10,468	2,414	1,135	327	12,227	31,514	19,253	14,025	101,670

				BUSINESS	TALK RAI	DIO - BARI	KER 2008 E	UDGET				i	
					STATION -	WGCH							
	January	February	March	<u>April</u>	May	<u>June</u>	July	August	September	October	November	December	Totals
Revenue - Local	25,012	25,218	24,316	32,620	33,163	26,660	25,627	24,975		50,159		36,036	378,627
Revenue - Agency	9,323	9,399	9,063	12,159	12,361	9,937	9,552	9,309	12,890	18,696	15,005		141,125
Revenue - National	3,562	3,592	3,463	4,646	4,723	3,797	3,650	3,557	4,926	7,144	5,734	5,132	53,926
Revenue - Political	0	0	0	0,	0	0	2,310	2,310	2,310	8,400	0	0	15,330
Revenue - Tower													
Cash Revenue	37,897	38,209	36,843	49,425	50,248	40,394	38,828	37,840	52,400	75,998	60,996	54,600	573,678
Commissions (15%)	5,684	5,731	5,526	7,414	7,537	6,059	5,824	5,676	7,860	11,400		8,190	86,052
Net Income	32,212	32,477	31,317	42,011	42,710	34,335	33,004	32,164	44,540	64,598	51,847	46,410	487,626
News Expense	7,727	7,727	7,727	7,727	7,727	7,727	7,727	7,727	7,727	7,727	7,727	7,727	92,718
Payroll Expense	1,607	1,607	1,607	1,607	1,607	1,607	1,607	1,607	<b>1</b> ,607	1,607	1,607	1,607	19,285
Program Expense	2,472	2,472	2,472	2,472	2,472	2,472	2,472	2,472	2,472	2,472	2,472	2,472	29,670
Technical Expense	1,854	1,854	1,854	1,854	1,854	1,854	1,854	1,854	1,854	1,854	1,854	1,854	22,252
Sales Expense	7,572	7,572	7,572	7,572	7,572	7,572	7,572	7,572	7,572	7,572	7,572	7,572	90,864
G & A Expense	9,674	9,578	9,578	9,578	9,578	9,578	9,578	9,578	9,578	9,578	9,578	9,578	114,934
Total Expense	30,906	30,906	30,906	30,906	30,906	30,906	30,906	30,906	30,906	30,906	30,906	30,906	370,872
EBITDA	1,306	1,571	411	11,105	11,804	3,429	2,098	1,258	13,634	33,692	20,941	15,504	116,754

				BUSINESS	TALK RAI	DIO - BARI	KER 2009 E	UDGET					<u> </u>
					STATION -	WGCH							
	January	February	March	April	May	June	July	August	September	October	November	December	Totals
Revenue - Local	26,013	26,227	25,289	33,925	34,490	27,726	26,652	25,973	35,967	52, 165		37,477	393,77
Revenue - Agency	9,696	9,775	9,426	12,645	12,855	10,334	9,934	9,681	13,406	19,443	15,605	13,969	146,770
Revenue - National	3,705	3,735	3,602	4,832	4,912	3,949	3,796	3,699	5,123	7,430	5,963	5,338	56,083
Revenue - Political	0	0	0	0	0	0	2,310	2,310	2,310	8,400	0	0	15,330
Revenue - Tower													
Cash Revenue	39,413	39,737	38,317	51,402	52,258	42,010	40,381	39,354	54,496	79,038	63,436	56,784	596,625
Commissions (15%)	5,912	5,961	5,748	7,710	7,839	6,301	6,057	5,903	8,174	11,856	9,515	8,518	89,494
Net Income	33,501	33,777	32,569	43,692	44,419	35,708	34,324	33,451	46,322	67,182	53,920	48,266	507,131
News Expense	7,804	7,650	7,650	7,650	7,650	7,650	7,650	7,650	7,650	7,650	7,650	7,650	91,954
Payroll Expense	1,623	1,591	1,591	1,591	1,591	1,591	1,591	1,591	1,591	1,591	1,591	1,591	19,126
Program Expense	2,497	2,448	2,448	2,448	2,448	2,448	2,448	2,448	2,448	2,448	2,448	2,448	29,425
Technical Expense	1,873	1,836	1,836	1,836	1,836	1,836	1,836	1,836	1,836	1,836	1,836	1,836	22,069
Sales Expense	7,648	7,497	7,497	7,497	7,497	7,497	7,497	7,497	7,497	7,497	7,497	7,497	90,115
G & A Expense	9,770	9,578	9,578	9,578	9,578	9,578	9,578	9,578	9,578	9,578	9,578	9,578	115,126
Total Expense	31,215	31,215	31,215	31,215	31,215	31,215	31,215	31,215	31,215	31,215	31,215	31,215	374,581
EBITDA	2,286	2,582	1,354	12,477	13,204	4,493	3,109	2,236	15,107	35,967	22,705	17,051	132,551

				BUSINESS	TALK RA	DIO - BARI	KER 2007 I	BUDGET					
					STATION -	- WBET							
	January	February	March	<u>April</u>	<u>May</u>	<u>June</u>	July	August	September	October	November	December	Totals
Revenue - Local	14,000	16,000	18,000	18,000	19,000	17,000	19,000	19,000	20,000	19,000	26,000	27,000	232,000
Revenue - Agency	3,720	3,720	4,140	26,140	26,140	27,140	28,140	29,500	29,500	28,500	30,333	30,340	267,313
Revenue - National	0	0	0	0	0	0	0	0	0	0	0	0	(
Revenue - Political	0	0	0	8,000	8,000	8,000	8,500	8,500	8,500	8,500	9,000	9,000	76,000
Revenue - Tower													
Cash Revenue	17,720	19,720	22,140	52,140	53,140	52,140	55,640	57,000	58,000	56,000	65,333	66,340	575,313
Commissions (15%)	2,658	2,958	3,321	7,821	7,971	7,821	8,346	8,550	8,700	8,400	9,800	9,951	86,297
Net Income	15,062	16,762	18,819	44,319	45,169	44,319	47,294	48,450	49,300	47,600	55,533	56,389	489,016
News Expense	6,500	6,500	6,500	6,500	6,500	6,500	6,500	6,500	6,500	6,500	6,500	6,500	78,000
Payroll Expense	1,352	1,352	1,352	1,352	1,352	1,352	1,352	1,352	1,352	1,352	1,352	1,352	16,224
Program Expense	2,080	2,080	2,080	2,080	2,080	2,080	2,080	2,080	2,080	2,080	2,080	2,080	24,960
l'echnical Expense	1,560	1,560	1,560	1,560	1,560	1,560	1,560	1,560	1,560	1,560	1,560	1,560	18,720
Sales Expense	6,370	6,370	6,370	6,370	6,370	6,370	6,370	6,370	6,370	6,370	6,370	6,370	76,440
G & A Expense	8,138	8,138	8,138	8,138	8,138	8,138	8,138	8,138	8,138	8,138	8,138	8,138	97,656
Total Expense	26,000	26,000	26,000	26,000	26,000	26,000	26,000	26,000	26,000	26,000	26,000	26,000	312,000
BITDA	-10,938	-9,238	-7,181	18,319	19,169	18,319	21,294	22,450	23,300	21,600	29,533	30,389	177,016

					BUSINESS	TALK RA	DIO - BAR	KER 2008 F	BUDGET					
						STATION	- WBET							
		January	February	March	<u>April</u>	May	June	July	August	September	October	November	December	Totals
Revenue -	Local	12,163	13,536	15,197	35,789	35,789	35,789	38,191	39,125	39,811	38,438	44,845	45,536	394,200
Revenue -	Agency	6,266	6,973	7,829	18,437	18,437	18,437	19,674	20,155	20,509	19,802	23,102	23,458	203,077
Revenue -	National	Ō	0	0	0	0	0	0	0	0	0	0	0	
Revenue -	Political	0	0	0	8,000	8,000	8,000	8,500	8,500	8,500	8,500	9,000	9,000	76,000
Revenue -	Tower													
Cash Rev	enue	18,429	20,509	23,026	54,226	54,226	54,226	57,866	59,280	60,320	58,240	67,946	68,994	597,286
Commissio	ons (15%)	2,764	3,076	3,454	8,134	8,134	8,134	8,680	8,892	9,048	8,736	10,192	10,349	89,593
Net Incom	le l	15,664	17,432	19,572	46,092	46,092	46,092	49,186	50,388	51,272	49,504	57,754	58,645	507,693
News Expe	ense	6,565	6,565	6,565	6,565	6,565	6,565	6,565	6,565	6,565	6,565	6, <b>5</b> 65	6,565	78,780
Payroll Exp	pense	1,366	1,366	1,356	1,366	1,366	1,366	1,366	1,366	1,366	1,366	1,366	1,366	16,386
Program E	xpense	2,101	2,101	2,101	2,101	2,101	2,101	2,101	2,101	2,101	2,101	2,101	2,101	25,210
Technical E	Expense	1,576	1,576	1,576	1,576	1,576	1,576	1,576	1,576	1,576	1,576	1,576	1,576	18,907
Sales Expe	ense	6,434	6,434	6,434	6,434	6,434	6,434	6,434	6,434	6,434	6,434	6,434	6,434	77,204
G & A Expe	ense	8,219	8,219	8,219	8,219	8,219	8,219	8,219	8,219	8,219	8,219	8,219	8,219	98,633
Total E	Expense	26,260	26,260	26,260	26,260	26,260	26,260	26,260	26,260	26,260	- 26,260	26,260	26,260	315,120
EBITDA		-10,596	-8,828	-6,688	19,832	19,832	19,832	22,926	24,128	25,012	23,244	31,494	32,385	192,573

					BUSINES	S TALK RAI	DIO - BARK	(ER 2009 I	BUDGET					
				i									<u> </u>	
	<u> </u>					STATION -	WBET							
		Janu <u>ary</u>	February	March	<u>April</u>	May	<u>June</u>	July	August	September	October	November	December	Totals
Revenue -	- Local	12,650	14,077	15,805	37,221	37,221	37,221	<b>39,</b> 719	40,690	41,404	39,976	46,638	47,357	409,978
Revenue -	- Agency	6,516	7,252	8,142	19,174	19,174	19,174	20,461	20,961	21,329	20,594	24,026	24,396	211,20
Revenue -	- National	0	0	0	0	0)	0	0	0	0	0		0	(
Revenue -	- Political	0	0	0	8,000	8,000	8,000	8,500	8,500	8,500	8,500	9,000	9,000	76,000
Revenue -	- Tower						-	i i						
Cash Rev	enue	19,166	21,329	23,947	56,395	56,395	56,395	60,181	61,651	62,733	60,570	70,664	71,754	621,180
Commissi	ons (15%)	2,875	3,199	3,592	8,459	8,459	8,459	9,027	9,248	9,410	9,085	10,600	10,763	93,177
Net Incon	ne	16,291	18,130	20,355	47,936	47,936	47,936	51,154	52,404	53,323	51,484	60,064	60,991	528,003
News Exp	ense	6,631	6,631	6,631	6,631	6,631	6,631	6,631	6,631	6,631	6,631	6,631	6,631	79,568
Payroll Ex	pense	1,379	1,379	1,379	1,379	1,379	1,379	1,379	1,379	1,379	1,379	1,379	1,379	16,550
Program 8	xpense	2,122	2,122	2,122	2,122	2,122	2,122	2,122	2,122	2,122	2,122	2,122	2,122	25,462
Technical	Expense	<b>1,5</b> 91	1,591	1,591	1,591	1,591	1,591	1,591	1,591	1,591	1,591	1,591	1,591	19,096
Sales Exp	ense	6,498	6,498	6,498	6,498	6,498	6,498	6,498	6,498	6,498	6,498	6,498	6,498	77,976
G & A Exp	pense	8,302	8,302	8,302	8,302	8,302	8,302	8,302	8,302	8,302	8,302	8,302	8,302	99,619
Total	Expense	26,523	26,523	26,523	26,523	26,523	26,523	26,523	26,523	26,523	26,523	26,523	26,523	318,271
EBITDA		-10,231	-8,393	-6,168	21,413	21,413	21,413	24,631	25,881	26,800	24,962	33,542	34,468	209,731

					BUSINES	S TALK RA	DIO - BAR	KER 2007	BUDGET					-
						STATION -	KNUU						L	<del></del>
		January	February	March	April	May	June	July	August	September	<u>October</u>	November	December	Totals
Revenue - Loc		73,000	84,000	76,000	40,000	70,000	70,000	85,000	85,000	<u> </u>	106,000	<del></del>		<del></del>
Revenue - Age		6,720	6,720	7,140	29,140	29,140	31,240	31,240	32,500	<del></del>	31,500	<del></del>	<del>,</del>	304,520
Revenue - Nat		0	0	0	0	0	0	0	0		0		<u> </u>	
Revenue - Poli		0	0	O;	8,000	8,000	8,000	8,500	8,500	8,500	8,500	9,000	9,000	76,000
Revenue - Tow	/er												! <del> </del>	· -
Cash Revenue		79,720	90,720	83,140	77,140	107,140	109,240	124,740	126,000	133,000	146,000	150,340	150.340	1,377,520
Commissions (		11,958	13,608	12,471	11,571	16,071	16,386	18,711	18,900	19,950	21,900		22,551	206,628
Net Income		67,762	77,112	70,669	65,569	91,069	92,854	106,029	107,100	113,050	124,100	127,789	127,789	1,170,892
iver moonie		01,102	77,112	70,003	05,505	31,003	32,004	100,023	107,100	110,000	124,100	121,703	121,103	1,110,002
News Expense		18,000	18,000	18,000	18,000	18,000.	18,000	18,000	18,000	18,000	18,000	18,000	18,000	216,000
Payroll Expens	e	3,744	3,744	3,744	3,744	3,744	3,744	3,744	3,744	3,744	3,744	3,744	3,744	44,928
Program Exper	nse	5,760	5,760	5,760	5,760	5,760	5,760	5,760	5,760	5,760	5,760	5,760	5,760	69,120
Technical Expe	nse	4,320	4,320	4,320	4,320	4,320	4,320	4,320	4,320	4,320	4,320	4,320	4,320	51,840
Sales Expense		17,640	17,540	17,640	17,640	17,640	17,640	17,640	17,640	17,640	17,640	17,640	17,640	211,680
G & A Expense	·	22,536	22,536	22,536	22,536	22,536	22,536	22,536	22,536	22,536	22,536	22,536	22,536	270,432
Total Expe	nse	72,000	72,000	72,000	72,000	72,000	72,000	72,000	72,000	72,000	72,000	72,000	72,000	864,000
EBITDA		-4,238	5,112	-1,331	-6,431	19,069	20,854	34,029	35,100	41,050	52,100	55,789	55,789	306,892

					BUSINESS	TALK RA	DIO - BARI	(ER 2008 I	BUDGET			i	!	
	i		I	i		,		17.00 verti		İ.		i	İ	
						STATION -	KNUU							!
												ļ	!	1
		January	February	March	<u>April</u>	May	<u>June</u>	July	<u>August</u>	September	<u>October</u>	November	December	Totals
	<u> </u>				<u></u>					<u>                                     </u>				<u> </u>
Revenue -		54,720	62,270	57,067	52,949	73,541	74,982	85,622	86,486		100,214			
Revenue -	<u> </u>	28,189	32,079	29,398	27,277	37,885	38,627	44,108	44,554	·	51,626	<del></del>		487,09
Revenue -		0	0	0	0i		0	0	0	-	0			
Revenue -		0	0	0	8,000	8,000	8,000	8,500	8,500	8,500	8,500	9,000	9,000	76,000
Revenue -	Tower									<u> </u>				
A A		00.000	04.040	00 400	00.000	444 400	442.040	400 700	424.040	420 220	151,840	156,354	156.354	4 422 624
Cash Rev		82,909	94,349	86,486	80,226	111,426	113,610	129,730	131,040 19.656	138,320	22,776			
Commissi	ons (15%)	12,436	14,152	12,970	12,034	16,714	17,041	19,459	19,000	20,748	22,110	23,453	23,453	214,893
Net Incom	i.	70,472	80,196	73,496	68,192	94,712	96,568	110,270	111,384	117,572	129,064	132,901	132,901	1,217,728
	T					,							, , , , , , , , , , , , , , , , , , , ,	, , , , , , , , , , , , , , , , , , , ,
News Exp	ense	18,180	18,180	18,180	18,180	18,180	18,180	18,180	18,180	18, 180	18,180	18,180	18,180	218,160
Payroll Ex	Dense	3,781	3,781	3,781	3,781	3,781	3,781	3,781	3,781	3,781	3,781	3,781	3,781	45,377
i dyron LA	0.700	3,731	0,701	0,707	0,707		- 0,701	0,101	0,,0.			0,101	_,. ,	1 - 1 - 1
Program E	xpense	5,818	5,818	5,818	5,818	5,818	5,818	5,818	5,818	5,818	5,818	5,818	5,818	69,811
Technical	Expense	4,363	4,363	4,363	4,363	4,363	4,363	4,363	4,363	4,363	4,363	4,363	4,363	52,358
Sales Expe	ense	17,816	17,816	17,816	17,816	17,816	17,816	17,816	17,816	17,816	17,816	17,816	17,816	213,797
G & A Exp	ense	22,761	22,761	22,761	22,761	22,761	22,761	22,761	22,761	22,761	22,761	22,761	22,761	273,136
Total	Expense	72,720	72,720	72,720	72,720	72,720	72,720	72,720	72,720	72,720	72,720	72,720	72,720	872,640
EBITDA		-2,248	7,476	776	-4,528	21,992	23,848	37,550	38,664	44,852	56,344	60,181	60,181	345,088

		ļ			BUSINESS	S TALK RA	DIO - BAR	KER 2009	BUDGET					
						STATION -	KNUU							
		January	February	<u>March</u>	April	May	<u>June</u>	July	August	September	October	November	December	Totals
Revenue -	Local	56,909	64,761	59,350	55,067	76,483	77,982	89,047	89,946	94,943	104,223	107,321	107,321	983,353
Revenue -	Agency	29,317	33,362	30,574	28,368	39,400	40,172	45,873	46,336	48,910	53,691	55,287	55,287	506,576
Revenue -	National	0	0	0	0	0	0	Ō	0	0	0	0	0	(
Revenue -	Political	0	0	0	8,000	8,000	8,000	8,500	8,500	8,500	8,500	9,000	9,000	76,000
Revenue -	Tower			Ì										
Cash Reve	enue	86,225	98,123	89,925	83,435	115,883	118,154	134,919	136,282	143,853	157,914	162,608	162,608	1,489,929
Commissio	ns (15%)	12,934	14,718	13,489	12,515	17,382	17,723	20,238	20,442	21,578	23,687	24,391	24,391	223,489
Net Incom	e	73,292	83,405	76,436	70,920	98,501	100,431	114,681	115,839	122,275	134,227	138,217	138,217	1,266,440
News Expe	nse	18,362	18,362	18,362	18,362	18,362	18,362	18,362	18,362	18,362	18,362	18,362	18,362	220,342
Payroll Exp	ense	3,819	3,819	3,819	3,819	3,819	3,819	3,819	3,819	3,819	3,819	3,819	3,819	45,831
Program Ex	xpense	5,876	5,876	5,876	5,876	5,876	5,876	5,876	5,876	5,876	5,876	5,876	5,876	70,509
Technical E	xpense	4,407	4,407	4,407	4,407	4,407	4,407	4,407	4,407	- 4,407	4,407	4,407	4,407	52,882
Sales Expe	nse	17,995	17,995	17,995	17,995	17,995	17,995	17,995	17,995	17,995	17,995	17,995	17,995	215,935
G & A Expe	ense	22,989	22,989	22,989	22,989	22,989	22,989	22,989	22,989	22,989	22,989	22,989	22,989	275,868
Total E	xpense	73,447	73,447	73,447	73,447	73,447	73,447	73,447	73,447	73,447	73,447	73,447	73,447	881,366
EBITDA		-156	9,957	2,989	-2,527	25,053	26,984	41,234	42,392	48,828	60,779	64,770	64,770	385,073

Page 1 of 1

**Dale Norton** 

From:

Jacob J. Barker

Sent:

Wednesday, October 18, 2006 5:24 PM

To:

Dale Norton

Subject:

FW: (no subject)

Attachments: Untitled Attachment

From: Greenwich4@aol.com [mailto:Greenwich4@aol.com]

Sent: Monday, October 16, 2006 3:48 PM

To: Jacob J. Barker

Subject: Fwd: (no subject)

Jacob

As per

Michael

· 数 1 (1464年)

Page 1 of 1

### **Dale Norton**

From:

Bill Fleming [wlfleming@comcast.net]

Sent:

Monday, October 16, 2006 2:43 PM

To:

Mike Metter, pers.; Metter, Michael

Attachments: BTR-N&D06.doc

Revised Nov.&Dec.

Regards,

Bill Fleming William Fleming & Associates 176 N. Beacon St. Hartford, CT. 06105

(p) 860.236.4453

(c) 860.573.0479

wlfleming@comcast.net

**电压用 计特殊** 

### Sales / Ebitda

	NOVEMBER	<u>DECEMBER</u>
<u>WGCH</u>	\$52,000 / \$10,000	\$46,000 / \$10,000
WBET	\$40,000 / \$5,000	\$42,000 / \$5,500
KNUU	\$88,000 / \$22,000	\$92,000 / \$25,000
BTRN	\$190,000 / \$47,500	\$180,000 / \$42,500



# **Business Talk Radio**

Detailed Financial Data Projected/Budget - ORIGINAL

	Projected		Projected 2 Months	12 Months
	11/30/2006 1	12/31/2006	12/31/06P	12/31/06P
Sales				
Business Talk Radio.net	\$190,000 <b>C</b>	\$180,000 €	\$370,000	25
WGCH	52,000	46,000	98,000	교
WBET	40,000	42,000	82,000	78
KNUU	88,000	92,000	180,000	굺
Total Sales	\$370,000	\$360,000	\$730,000	\$4,617,000
Expenses				
Business Talk Radio net	\$142,500	\$137,500	\$280,000	8
WGCH	42,000	36,000	78,000	æ
WBET	35,000	35,500	71,500	na
KNUU	66,000	87,000	133,000	æ
Total Expenses	\$285,500	\$277,000	\$562,500	\$3,331,000
Margin	77.2%	76.9%	77.1%	72.1%
ЕВПОА	\$84,500	\$83,000	\$167,500	\$1,286,000
Margin	22.8%	23.1%	22.9%	27.9%
EBITDA		,		
Business Talk Radio.net	847,500 C	\$42,500 0	\$90,000	na
WGCH	10,000	10,000	20,000	æ
WBET	5,000	5,500	10,500	η
KNOU	22,000	25,000	47,000	na
	\$84,500	222	\$167.500	\$1.286.000

### Business Talk Detailed Financial Data Projected/Budget - ORIG

				3 Months				3 Months		
	1/31/2007P	2/28/2007P 3	3/31/2007P	3/31/07P	4/30/2007P 5	5/30/2007P	6/30/2007P	6/30/2007P	7/31/2007P B	8/31/2007P
Sales		ı						•	•	
usiness Talk Radio net	\$190,000 🗗 🎝	\$210,000	\$200 000	\$600,000	\$250,000	\$230,000 P-1	\$220,000 -1		\$210,000	
AGCH	36,439	36,739	35 426	108,604	47,524	48,315			37,335	
ABET .	17,720	19,720	22.146	59,580	52,140	53,140	52,140	157,420	55,640	
KNCC	79,720	90,720	83,140	253,580	77,140	107,140	109,240	293,520	124,740	
Total Sales	\$323,879	\$357,179	\$340,706	\$1,021,764	\$426,804	\$438,595	\$420,220	\$1,285,519	\$427,715	\$419,385
Expenses										
Business Talk Radio.net	\$146,500	\$149,500	\$148,000	\$444,000	\$155,500	\$152,500	\$151,000	\$459,000	\$149,500	\$148,000
GCH	36,066	36,111	35,914	108,081	37,729	37,847	36,426	112,002	36,200	36.058
WBET	28,658	28,958	29,321	86,937	33,821	33,971	33,821	101,613	34,346	34,550
KNCC	83,958	85,608	84,471 .	254,037	83,571	88,071	88,389	260,028	90,711	90,900
Total Expenses	\$295,182	\$300,177	\$297,706	\$893,065	\$310,621	\$312,389	\$309,633	\$932,843	\$310,757	\$309,508
Mergin	91.1%	84.0%	87.4%	87.4%	72.8%	71.2%	73.7%		72 7%	73.8%
EBITDA	\$28,697	\$67,002	\$43,000	\$128,699	\$116,183	\$126,206	\$110,587	\$352,976	\$116,958	\$109,877
Margin	8. <b>9%</b>	16.0%	12.6%	12.6%	27 2%	28.8%	26.3%	27.5%	27.3%	26.2%
EBITDA		?	3	rise on	500	***** EDO			ren ron	553 000 <b>0 1</b>
WGCH	373				9,795	10,468		22,677	1,135	
BET	(10,938)	(9,238)	(7 181)	(27,357)	18,319	19,169	18.319	55,807	21,294	22,450
KNUU	(4,238)	5,112	(1,331)	(457)	(6,431)	19,069	20,854	33,492	34,029	35,100
	\$28.697	\$57,002	\$43,000	24 SC 12	\$116 1R3	\$128 20A	\$110 537	\$352 976	\$116.959	#174 B77

### Business Talk Detailed Financial Data Projected/Budget - ORI

	9/30/2007P	3 Months 9/30/2007P	10/31/2007P 1	11/30/2007P	12/31/2007P	3 Months 12/31/2007P	12 Months 12/31/07P
Sales						•	
Business Talk Radio.net	\$230,000	\$640,000	\$240,000	5290,000 D-1	\$270,000	\$800,000	\$2,740,000
WGCH	50,385	124,105	73,075			184 225	651,813
WBET	58 000	170,640	56,000	65,333	66,340	187,673	575,313
KNUC	133,000	383,740	146,000	150,340	150,340	448,680	1,377,52
Total Sales	\$471,385	\$1,318,485	\$515,075	\$564,323	\$539,180	\$1,618,578	\$5,244,446
Expenses							
Business Talk Radio net	\$152,500	\$450,000	\$154,000	\$161,500	\$158,500	<b>\$474</b> ,000	\$1,827,000
WGCH	38,158	110,416	41,561	39,398	38,475	119,434	449,943
WBET	34,700	103,596	34,400	35,800	35,951	106,151	398,297
KNUU	91,950	273,561	93,900	94,551	94,551	283,002	1,070,62
Total Expenses	\$317,308	\$937,573	\$323,861	\$331,249	\$327,477	\$982,587	\$3,745,868
Margin	67.3%	71.1%			60.7%	60.7%	71.4%
EBITDA	\$154,077	\$380,912	\$191,214	\$233,074	\$211,703	\$635,991	\$1,498,578
Mergin	32.7%	28.9%	37.1%	41.3%	39.3%	39.3%	28.6%
EBITDA			•				
business raix xadio.net	\$77,500		34 644	9	,	u	\$813,000
\$\$GC77	12,22)		31,314		14,020	04,791	107,010
XX III	23,300 41,050	110 179	57,500	55 780	55 780	183.678	308.897
	\$184,077	\$380,912	\$191,214	<b>59</b>	\$211,703	\$635,991	\$1,498,578



### Business Talk Detailed Financial Data Projected/Budget - ORK

		rojected		3 Months				3 Months	
	1/31/2008P 2	2/28/2008P	3/31/2008P	3/31/08P	4/30/2008P 5	6/30/2008P	6/30/2008P	6/30/2008P	7/31/2008P
States States	*107 em <b>9-7</b>	. 5318 AM <b>0</b> 14	F some once		\$080 080 0 12	* 5039 200 <b>5 - *</b>		\$728,000	\$218,400
WCCH	37,897				49,425			140,067	38,828
WHET	18.429	20.509	23,026	61,984	54,226		54,226	162,678	57,866
KNIEL	82 909	94,349	85,466	263,724	80,226		113,610	305,262	129,730
Total Sales	\$336,835	\$371,467	\$364,335	\$1,062,637	\$443,877	\$455,100	\$437,030 \$	\$1,336,007	\$444,824
Expenses									
Business Talk Radio net	\$148,820	\$151,940	\$150,380	\$451,140	\$158,180	\$155,060	\$153,500	\$466,740	\$151,940
WGCH	36,590	36,637	36,432	109,659	38,320	38,443	36,965	113,728	36,730
WBET	29,024	29,336	29,714	88,074	34,394	34,394	34,394	103,182	34,940
KNCC	85,158	86,872	85,690	257,718	84,754	89,434	89,761	263,949	92,179
Total Expenses	\$299,590	\$304,785	\$302,216	\$806,591	\$315,648	\$317,331	\$314,620	\$947,598	\$315,789
Margin	88.9%	82.0%	85.3%	85.3%	71.1%	69.7%	72.0%		71.0%
EBITDA	\$37,246	\$66,582	\$52,119	\$156,046	\$128,229	\$137,769	\$122,410	\$388,408	\$129,035
Margin	11.1%	18.0%	14.7%	14 7%	28.9%	30.3%	28.0%	29.1%	29.0%
EBITDA Business Talk Radio.net	\$48,780 D-1	· \$66,460 ♥-►	\$57,620 7-1	<b>♣</b> \$172,860	\$101,820 7-2	S84,140 Y-1		\$75,300 <b>D-7</b> \$261,280	\$86,460
WGCH	1,307				11,105			26,339	2,098
WBET	(10,595)	(8,827)	(6, <del>68</del> 8)	(26,110)	19,832	19,832	19,832	59,496	22,926
KNUU	(2,247)	7,477	776	6,006	(4,528)	21,992	23,849	41,313	37,551
	\$37,245	\$65,682	\$52,119	\$156,046	\$128,229	\$137,769	\$122,410	\$388,408	\$129,035

Projected/Budget - ORIC						
	8/31/2008P	9/30/2008P	3 Months 9/30/2008P	10/31/20DBP	11/30/2008P	12/31/2008P
Sales Business Talk Radio.net	\$208,000 <b>\$-1</b> -	\$239,200 <b>9-1</b>		\$249,600 <b>\$~2</b> 75,998	\$301,800 60,998	54,800 68,994
WGCH	59,280 131 040	60,320 138,320	177,466 399,090	58,240 151,840	156,354	156,354 \$56,748
KNUU Total Sales	\$436,160	\$490,240	\$1,371,224	\$535,678	\$586,898	\$600,740
Expenses	#150 380	\$155,060	\$457,380	\$156,620	\$164,420	\$161,300 34 086
WGCH	36,582	38,766 35,308	112,078 105,400	34,996	36,452	36,609 96,173
WEE	92,376	93,468	2/8,023	\$329,418	\$337,100	\$333,178
Total Expenses	\$314,480 72.1%	\$322,602 65.8%	69.5%	900		59.4%
1 199	\$121,670	\$167,638	\$418,343	\$206,260	\$249,796	\$227,570
Margin	27.9%	34.2%	30 5%	38 5%	42.6%	40.0%
EBITDA	\$57,820 <b>J-1</b>	\$84,140	<b>9-1</b> \$208,220	\$92,980	\$137,180 20,941	5119,500 15,504
WGCH	1.258	13,634	16,990 72,066	23,244	31,494	32,385
WBET	38,664	44,852	121,067	56.344	\$249.796	\$227,570
KNCC	\$121,670	\$167,638	3418,343	002,0026		

\$482,340 121,457 108,057 287,842 \$899,696

\$1,857,600 456,922 404,713 1,087,532 \$3,806,767 69.8%

12 Months 12/31/08P

\$2,849,600 573,678 597,288 1,432,624 \$5,453,190

\$683,626 40.6%

\$1,646,423 30.2%

\$992,000 116,756 192,576 345,082 \$1,846,423

Business Talk

Detailed Financial Data

Projected/Budget - ORIt

\$134.009	\$141.668		\$134.778	\$150.752	527 001	200 000	604 D70	676 970	VUC SES	
42,393	41,234	49,511	26,984	25,054	(2,527)	12,791	2,989	9.958	(156)	KNUU
2000	24,001	04,230	27,410	21,413	21,413	(24,/83)	(6, 166)	(6,393)	(10,232)	WBET
	2,108	30, I) 3		13.204	17.477	0,201	1,354	2,581	2,286	WGCH
3 \$83,500 V T	\$72,694 <b>9~J</b>	\$222,598		\$91,081 <b>D -3</b>	\$49,628 <b>D-3</b>	\$190,500	\$63,500 <b>&gt;-3</b>	\$72,694 <b>D-3</b>	\$54,306 <b>D-3</b>	Business Talk Radio.net
				Į	, i			ı	•	EBITDA
29.5%	30.6%	27.8%	29.7%	31.9%	20 7%	16.7%	16.7%	19.9%	13.2%	Margin
\$134,009	\$141,668	\$366,521	\$134,778	\$150,752	\$80,991	\$184,699	\$61,676	\$76,820	\$46,204	EBITDA
70.5%	69.4%		70.3%	68.1%	79.3%	83.3%	83.3%	80.1% %	86.8%	Margin
\$319,598	\$320,949	\$962,526	\$319,733	\$322,552	\$310,241	\$920,443	\$306,834	\$309,505	\$304,104	Total Expenses
93,889	93,585	267,961	91,170	90,829	85,962	261,482	86,936	88,165	86,381	KNUU
35,771	35,560	104,946	34,982	34,982	34,982	89,235	30,115	29,722	29,398	WBET
37,118	37,272	115,495	37.516	39,054	38.925	111,286	36,963	37,176	37,127	GCH
\$152,820	\$164,442	\$464,124	\$156.065	\$157,687	\$150,372	\$458,460	\$152,820	\$154,442	\$151,198	Expenses Business Talk Radio.net
\$453,607	\$462,617	\$1,319,047	\$454,511	\$473,304	\$391,232	\$1,105,142	\$368,509	\$386,325	\$360,308	Total Sales
136,282	134,919	317,472	118,154	115,883	83,435	274,273	89,925	98,123	86,225	KANCU
63,661	60,181	169,185	56,395	56,395	56,395	64,442		21,329		WBET
39,354	40,381	145,670	42,010	52,258	51,402		38,317	39,737		ACH
44	\$227,136	\$886,720	\$237,952 <b>D-3</b>	\$248,768 <b>\$~</b> \$	s200,000 <b>D-7</b>	\$648,980	<b>(7)</b>	\$227,136 <b>D-</b> }	\$205,504 0-3	Sales Business Talk Radio net
8/31/2009P	7/31/2009P	6/30/2009P	5/30/2009P 6	5/30/2009P S	4/30/2009P 5/3	3/31/09P	3/31/2009P	2/28/2009P 3/	1/31/2009P 2/2	
		3 Months				3 Months		ojected	P	

### Business Talk Detailed Financial Data Projected/Budget - ORK

92,795 92,795 141,719 255,537	00,100	104,400	40,040	
69	60 780	122 455	48 878	Z
	24,962	77,311	26,800	WBET
	35,967	20,452	15,107	WGCH
	\$100,274 0-3	\$227,275	\$91,081 ▶-3	EBITDA  Business Talk Radio.net
27.9%	39.8%	32.1%	35.7%	Margin
\$1,230,896	\$221,983	\$457,493	\$181,816	ЕВПОА
72.1%		67.9%	64.3%	Margin
\$3,178,673	\$335,123	\$968,581	\$328,034	Total Expenses
909,178	97,134	282,599	95,025	KNUU
337,043	35,608	107,254	35,933	WBET
383,611	43,071	113,779	38,389	WGCH
\$1,546,843	\$159,310	\$464,949	5157,687	Business Talk Radio.net
				Expenses
\$4,407,369	\$657,106	\$1,426,074	\$509,850	Total Sales
1,164,713	157,914	415,054	143,853	KNCC
478,762	60,570	184,565	62,733	WBET
476,406	79,038	134,231	54,496	WGCH
<b>D-3</b> \$2,287,488	\$259,584 <b>D-3</b>	\$892,224	\$248,768 <b>D-3</b>	Sales Business Taik Radio.net
10/31/2009P	10/31/2009P	9/30/2009P	9/30/2009P 9J	

Total EBITDA - Actual

## **Business Talk Radio**

BARKER Count Cale, whethert

Covenant Analysis - Consolidated (Figures in Actuel Amounts)

'			
)			
	12/31/200	2 11	
	72006	<b>106</b>	
	3/31/2007		
	6/30/2007		
	9/30/2007 12/		
	12/31/2007		
	3/31/2008 6/3		
	6/30/2008	Quarterly	
	9/30/2008	Covenants	
	12/31/2008		
	3/31/2009		
	6/30/2009		
	2008 3/31/2009 6/30/2009 9/30/2009 10/31/200	•	
	10/31/2009		

\$73,000 \$102,176	Cushion -% 10.0% 10.0% 10.0% 10.0% 10.0% 10.0%	Over (under) covenant (\$557,000) [\$919,888) (\$1,157,057) (\$1,186,537) (\$1,456,720) (\$958,373) (\$1,202,408) [\$1,234,1	Total net revenues-actual	Recommended Net Revenue Covenant \$457,000 \$919,588 \$1,157,087 \$1,186,877 \$1,466,720 \$895,373 \$1,202,406 \$1,224,	ny Budget	Rev. Covenant - % of Budget 90.0% 90.0% 2, 90.0% 2, 90.0% 2, 90.0% 3	Minimum Net Revenue Covenant
264 \$133,601	0.0% 10.0%	373) (\$1,202,406)		373 \$1,202,406	6379 1,336,007	0.0% _ 80.0%	
\$137,122	10.0%	(\$1,234,102) (\$1		\$1,224,162 \$1	5 1,371,224 8 1	90.0%	
168,332 \$	10.0%	,514,990) (\$		514,990 \$	883,32201	90.0%	
110,514	¥ 10.0%	994,628) (\$		984 028	105.1426	90.0%	
\$131,905	10.0%	1,187,142)		1,187,142	1,319,0476	90.0%	
\$142,607	10.0%	102) (\$1,514,990) (\$994,628) (\$1,187,142) (\$1,283,467) (\$501,395		102 \$1,514,990 \$984,928 \$1,187,142 \$1,283,467 \$501,395	1,426,074	₩ 90.0%	
\$55,711	10.0%	(\$501,395)		\$501,385	3- 557,106 5	90.0%	

15.0% 15.0% 15.0% 15.0% 15.0% 15.0% 15.0% 15.0% 1 15.0

Maximum Consolidated Capex Covenant 2006 2007 2008 2009 Annual Capex Per Company Budget 0 0 0 0	n Consolidated Capex Covenant 2006 2007 2008  apex Per Company Budget 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	Cushion - \$ \$25,125 \$19,305 \$52,946 \$57,137 \$95,399 \$23,407 \$59,281 \$82,751 \$102,544 \$27,705 \$54,978
0 0 0	# Capex Coverent:	n Consolidated Capex Covenant 2006 2007 2008
	n Capex Covenant	apex Per Company Budget 0 0 0

Monthly Minimum Net Cash Covenant	Multiple of Cash Interest	Approximated Monthly Cash Interest Expense	Minimum Net Cash Covenant
\$200,000	40×	\$50,000	

From: Nugent, Shanna [mailto:snugent@AkinGump.com]

Sent: Thu Nov 09 21:25:27 2006

To: Turinas, Alice

Cc:Jacob J. Barker; Villota, Carlos Subject: Financing Agreement

Alice,

Please find attached a clean and redline version of the Financing Agreement. In the interest of time, I am distributing this to you as well as my client, and as such it remains subject to further review and comment.

Thanks,

Shanna L. Nugent
Corporate Associate
Akin Gump Strauss Hauer & Feld LLP
1700 Pacific Avenue, Suite 4100
Dallas, Texas 75201
Telephone: (214)-969-4218
Fax: (214)-969-4343
snugent@akingump.com

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### POST-CLOSING MATTERS AGREEMENT

THIS POST-CLOSING MATTERS AGREEMENT (this "Agreement") is dated as of November 13, 2006 and is executed and delivered by and between BUSINESSTALKRADIO.NET, INC., a Delaware corporation (the "Borrower") and BC MEDIA FUNDING COMPANY II, LLC, a Delaware limited liability company, as agent (the "Agent") on behalf of the Lender under and as defined in the Financing Agreement (as defined below).

In consideration of the Term Loan (as defined in the Financing Agreement) and additional extensions of credit to be made by the Lender on and after the date hereof in accordance with the terms of that certain Financing Agreement of even date herewith among by and among the Borrower, The Greenwich Broadcasting Corporation, a Connecticut corporation, The Lifestyle TalkRadio Network, Inc., a Delaware corporation, BTR West, Inc., a Nevada corporation, BTR Communications Boston, Inc., a Massachusetts corporation), BTR Greenwich, Inc., a Connecticut corporation, BTR West II, Inc., a Nevada corporation, BTR Communications Boston II, Inc., a Massachusetts corporation, Media Funding Company, LLC, a Delaware limited liability company, and the Agent (the "Financing Agreement"), and the other documents and agreements contemplated by the Financing Agreement, and as an inducement to the Lender to make the Term Loan and to extend such credit, the Borrower agrees with the Agent as follows (Capitalized terms used herein but not defined herein shall have the meanings given to them in the Financing Agreement):

- Required Actions. Notwithstanding any provision in the Financing Agreement to the contrary, the Borrower agrees that it shall deliver to the Agent on behalf of the Lender, the documents set forth on Schedule A hereto, in form and substance reasonably satisfactory to the Agent, and/or take the actions set forth on Schedule A hereto, in a manner reasonably acceptable to the Agent, on or before the deadlines therefor set forth in Schedule A hereto. The Lender and the Agent each acknowledge and agree that, notwithstanding any provision in the Financing Agreement to the contrary, such documents set forth on Schedule A hereto may be delivered at any time on or before the deadlines set forth in Schedule A hereto, and such delivery after the Effective Date shall not constitute a Default or an Event of Default under the Financing Agreement; provided that such documents are delivered on or before the deadlines therefor set forth in Schedule A hereto.
- 2. Event of Default. Notwithstanding any provision in the Financing Agreement to the contrary, any default or breach under this Agreement shall constitute an immediate Event of Default under and as defined in the Financing Agreement.
- Binding on Successors and Assigns. This Agreement shall be binding upon and inure to the benefit of the parties hereto and their respective successors and assigns.
- 4. Severability. Whenever possible, each provision of this Agreement shall be interpreted in such manner as to be effective and valid under applicable law, but if any provision of this Agreement shall be held to be prohibited by or invalid under applicable law, such provision

shall be ineffective only to the extent of such prohibition or invalidity, without invalidating the remaining provisions of this Agreement.

- GOVERNING LAW. THIS AGREEMENT SHALL BE GOVERNED BY, CONSTRUED UNDER AND ENFORCED IN ACCORDANCE WITH, THE INTERNAL LAWS, AS OPPOSED TO THE CONFLICT OF LAWS PROVISIONS, OF THE STATE OF NEW YORK.
- Entire Agreement. This Agreement constitutes the entire agreement among the 6. parties with respect to only the specific subject matter hereof, and supersedes all prior negotiations, representations, warranties, commitments, offers, letters of interest or intent, proposal letters, contracts, writings or other agreements or understandings with respect thereof.
- No Waiver. No waiver, and no modification or amendment of any provision of this Agreement shall be effective unless specifically made in writing and duly signed by the party purportedly making such waiver.
- Counterparts. This Agreement may be delivered by facsimile and executed in one or more counterparts and by different parties in separate counterparts, each of which when so executed and delivered shall be deemed to be an original, but all of which counterparts taken together shall constitute but one and the same Agreement.
- Titles. Paragraph and subparagraph titles, captions and headings herein are inserted only as a matter of convenience and for reference, and in no way define, limit, extend or describe the scope of this Agreement or the intent of any provisions hereof.
- 10. Exercise of Rights. No failure or delay on the part of any party hereto to exercise any right, power or privilege hereunder or under any instrument executed pursuant hereto shall operate as a waiver, nor shall any single or partial exercise of any right, power or privilege preclude any other or further exercise thereof or the exercise of any other right, power or privilege.
- 11. Acknowledgment. Borrower affirms and acknowledges that this Agreement constitutes a Loan Document under the Financing Agreement and any reference to the Loan Documents under the Financing Agreement contained in any notice, request, certificate or other document executed concurrently with or after the execution and delivery of this Agreement shall be deemed to include this Agreement unless the context shall otherwise specify.

12/21/2006 15:22 2038693635

WGCH-AM RADIO

PAGE 05

IN WITNESS WHEREOF, each of the parties hereto has caused this Post Closing Matters Agreement to be executed and delivered by its duly authorized officer as of the date first set forth above.

BC MEDIA FUNDING COMPANY II, LLC, as Agent

By:	
Name:	
Title	·

### SCHEDULE A

Within 30 days following the Effective Date (or such later date as is expressly referred to below with respect to any particular item), Borrower shall do the following:

- Deliver the certificate representing all of the Capital Stock of The Greenwich Broadcasting Corporation and a stock power for such certificate, as described in Section 4.01(d)(iii);
  - 2. Deliver the filed stamped copy of the UCC-3 termination for the Becker Loan;
- 3. Deliver the termination and release agreement with respect to the Becker Loan and all related documents as described in described in Section 4.01(d)(xxviii):
- Deliver an executed Exhibit I, II and III to the Security Agreement-Grants of Security Interest in Copyrights, Trademarks and Patents;
- Cause, within 5 Business Days from the Effective Date, the delivery of an executed Pledge and Security Agreement of FJL Enterprises pledging all the outstanding Equity Interests in the Borrower:
- Cause, within 5 Business Days from the Effective Date, the delivery of a Secretary Certificate of FJL Enterprises, Inc., including (i) Certificate of Incorporation, (ii) bylaws, (iii) board resolutions, (iv) good standing and (v) incumbency certificate, all as described in Section 4.01(xv) through Section 4.01 (xix);
- Cause, within 5 Business Days from the Effective Date, the delivery of the resolutions, reasonably acceptable to Agent, of FJL Enterprises, Inc., a New Jersey corporation, as described in Section 4.01(d)(xv);
- Cause, within 5 Business Days from the Effective Date, the delivery of a 8. certificate of FJL Enterprises as described in Section 4.01(d)(xxiv);
- Deliver an executed Intercompany Subordination Agreement as described in Section 4.01(d)(xi);
- Deliver within two days of the Effective Date evidence of insurance coverage naming Agent as loss payee, and as described in Section 4.01(d)(xxv);
- 11. Deliver, within 2 days of the Effective Date, evidence of insurance coverage, as described in Section 4.01(d)(xxv), to the extent such evidence provides that such policy may be terminated or canceled (by the insurer or the insured thereunder) only upon thirty (30) days' prior written notice to the Agent and each named insured or loss payee as described in Section 4.01(d)(xxy);

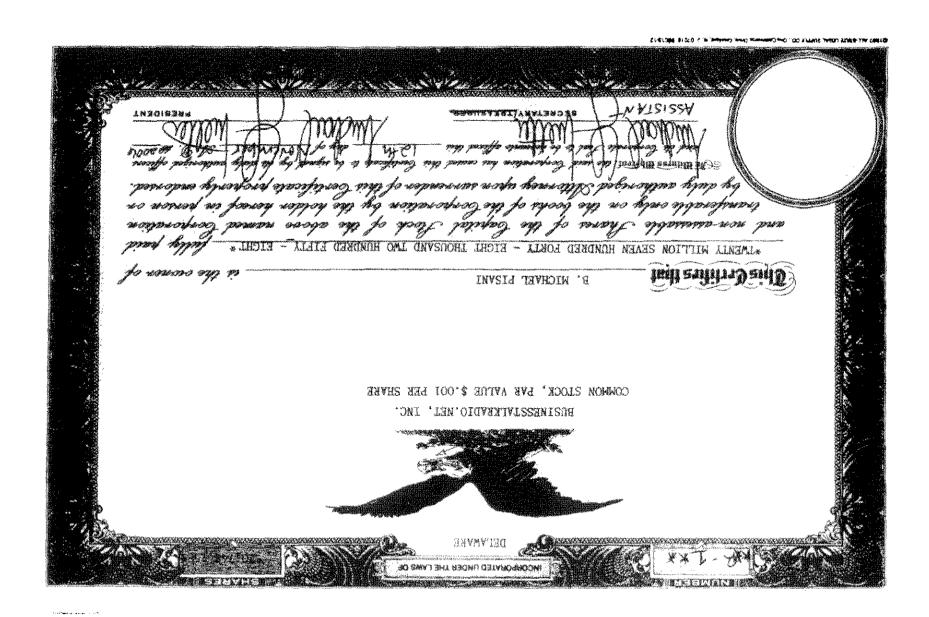
Case 1:08-cv-06228-RPP

- Deliver the executed landlord estoppel, waiver and nondisturbance agreements, 12. which shall be in a form reasonably acceptable to Agent, described in described in Section 4.01(d)(xxvii) for each lease listed on Schedule 5.01(o) (except for the Lease dated June 22, 2006 between Harrison Management Company, as lessor, and The Greenwich Broadcasting Corporation d/b/a WGCH Talk Radio, as lessee, concerning premises at 71 Lewis Street, Greenwich, Connecticut), and, within 45 days of the Effective Date, deliver an executed landlord estoppel, waiver and nondisturbance agreement, which shall be in a form reasonably acceptable to Agent, relating to the Rental Agreement dated as of July 15, 2000 between K-News Broadcasting, Inc., as assignee of sublessor, and Nevada Media Group, Inc., as sublessee, concerning premises located at Mount Diablo Meridian, Nevada;
- Deliver a consolidate balance sheet of the Borrower as of the Effective Date, reviewed by an independent certified account reasonably acceptable to Agent and Lenders, within 15 days of the Effective Date;
- 14. Cause the delivery of a certificate of B. Michael Pisani as described in Section 4.01(d)(xxiv);
- Confirmation of filing of any UCC financing statements, as described in Section 15. 4.01(d)(xii), with respect to perfection of the security interests purported to be created by the Pledge Agreement with respect to the shares of Capital Stock of The Greenwich Broadcasting Corporation, and the representation and warranty set forth in Section 5.01(ee), will not apply with respect to such shares or the proceeds thereof prior to the Tranche II Date;
  - 16. Deliver of description of broker fees as contemplated by Schedule 5.01(t);
- 17. Deliver the financial statements for Fiscal Year 2005 as described in Section 6.01(a)(ii) no later than forty-five days after the Effective Date; and
- 18. Deliver, within 5 Business Days of the Effective Date, replacement stock certificates with corrected legends, changing "and" to "or" as noted on Schedule B attached hereto.

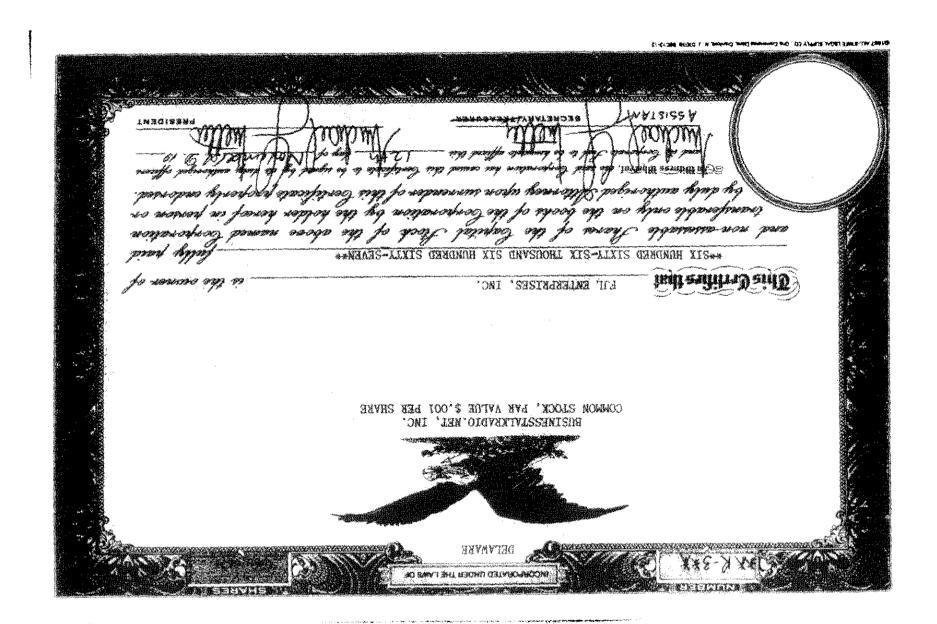
# SCHEDULE B CORRECTION OF LEGEND ON STOCK CERTIFICATES

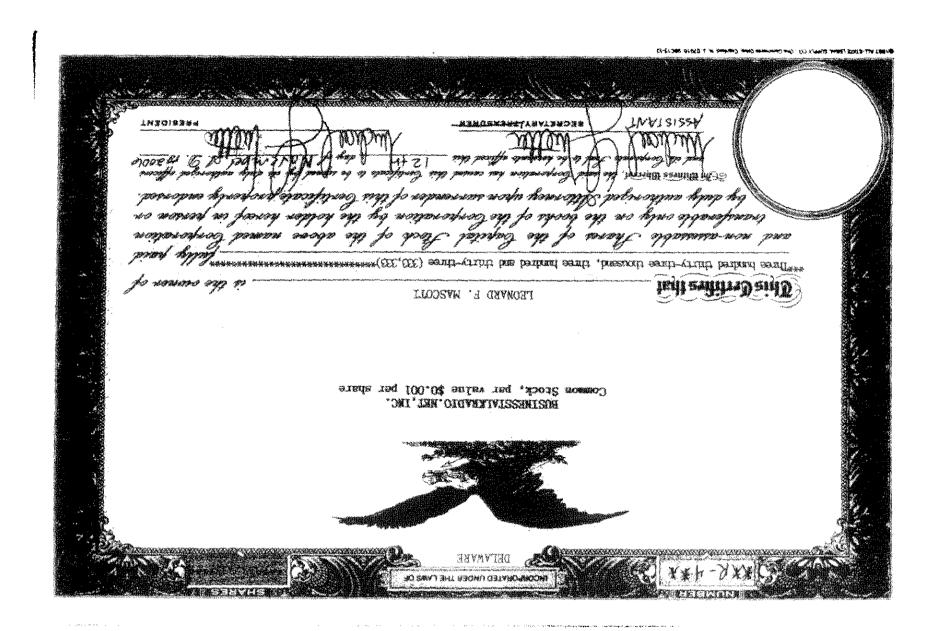
See attachment.







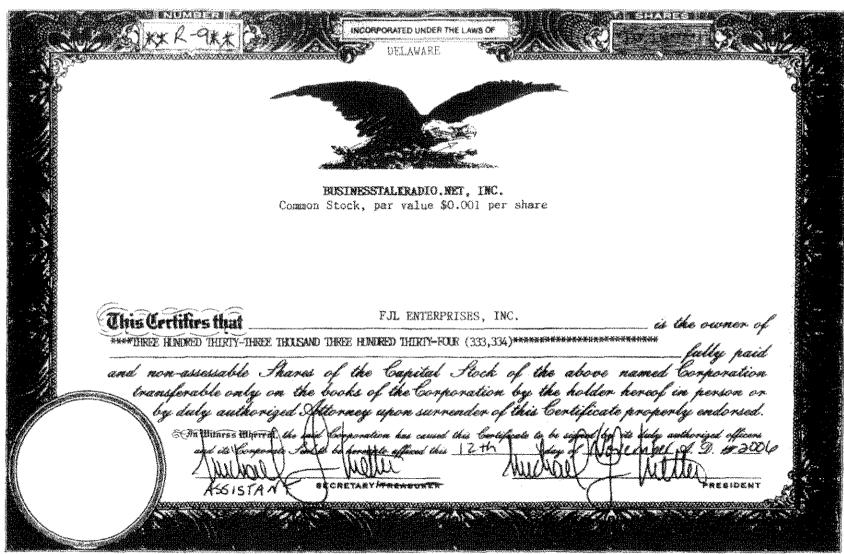






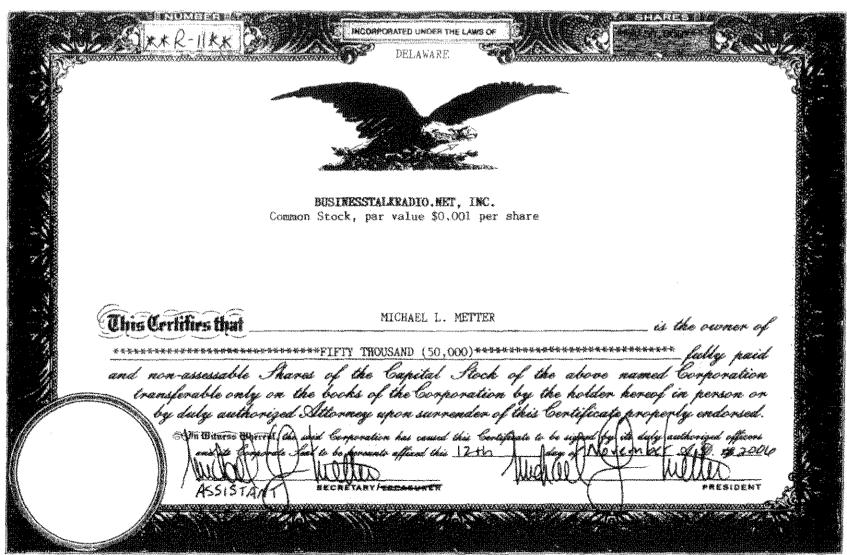




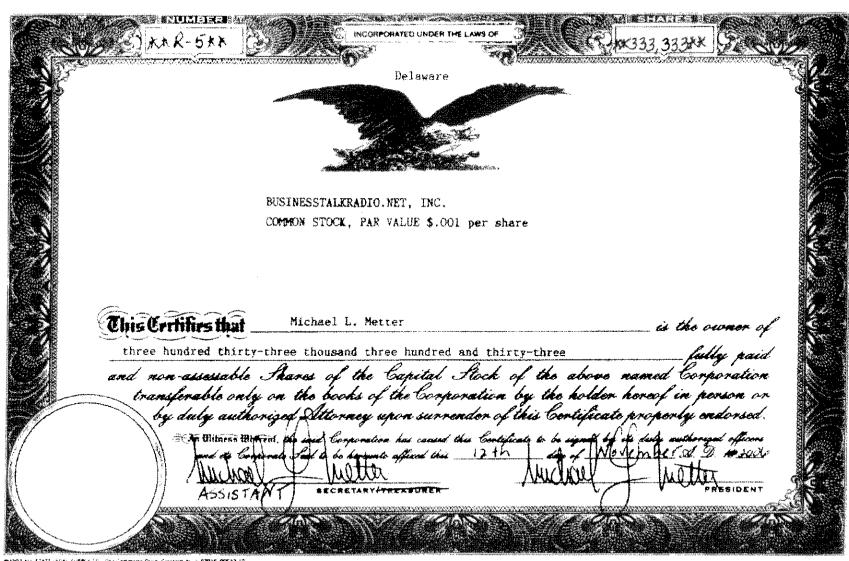


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G1997 ALL-SWITE LEGAL WAPTLY CIT., (the Committee David, Charlest, N. J. 07014-80CVA-12



From:

Dale Norton [den@barkercap.com]

Sent:

Monday, August 11, 2008 12:17 PM

To:

Timothy Olson

Subject:

FW: Comment on post-closing agreement

Attachments: POST\_CLOSING Agreement (6).DOC.DOC

**From:** Turinas, Alice [mailto:ATURINAS@seidenwayne.com]

Sent: Tuesday, November 14, 2006 1:29 PM

To: Nugent, Shanna

Cc: Villota, Carlos; Dale Norton; Jacob J. Barker; Oberdorf, William P.

Subject: Comment on post-closing agreement

#### Alice W. Turinas

Counsel Seiden Wayne LLC Two Penn Plaza East Newark, NJ 07105 (973) 491-3514 fax (973) 491-3487 aturinas@seidenwayne.com (Please note new email address)

From: Nugent, Shanna [mailto:snugent@AkinGump.com]

Sent: Tuesday, November 14, 2006 2:09 PM

To: Turinas, Alice

Cc: Villota, Carlos; Dale Norton; Jacob J. Barker

Subject: RE: Sources and uses, 11 14

Alice,

Attached please find the revised post closing agreement and a revised financing agreement with one clarifying change in 6.03(c).

Please let me know when these are final.

Thanks,

#### Shanna L. Nugent

Corporate Associate Akin Gump Strauss Hauer & Feld LLP 1700 Pacific Avenue, Suite 4100 Dallas, Texas 75201

Fax: (214)-969-4343 snugent@akingump.com

From: Turinas, Alice [mailto:ATURINAS@seidenwayne.com]

Sent: Tuesday, November 14, 2006 12:53 PM

To: den@barkercap.com; Villota, Carlos; Nugent, Shanna; Wright, Carrie

Subject: Sources and uses, 11\_14

<< File: 831248\_1.xls >> <<WEST-#5997693-vdoc-POST\_CLOSING.DOC>> <<WEST-#5997693-v2POST\_CLOSING.DOC>> <<WEST-#5973153-vdoc-BTR--Financing\_Agreement.DOC>> <<WEST-#5973153-v18-BTR--Financing\_Agreement.DOC>>

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"Effective October 18, 2006, the name of the firm has been changed to Seiden Wayne LLC. In connection with the name change, our email addresses will now be changed to ——@seidenwayne.com (using the same prefix) and our website is <a href="www.seidenwayne.com">www.seidenwayne.com</a>. If you use our existing email addresses, your message will be forwarded to us, but please update your records to ensure our timely receipt of your correspondence. You may still contact us at the same telephone and facsimile numbers."

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To ensure compliance with requirements imposed by the IRS, we inform you that any U.S. tax advice contained in this communication (including any attachments) is not intended or written to be used, and cannot be used, for the purpose of (i) avoiding penalties under the Internal Revenue Code or (ii) promoting, marketing or recommending to another party any transaction or matter addressed herein.

http://www.seidenwayne.com/

#### POST-CLOSING MATTERS AGREEMENT

THIS POST-CLOSING MATTERS AGREEMENT (this "Agreement") is dated as of November 13, 2006 and is executed and delivered by and between BUSINESSTALKRADIO.NET, INC., a Delaware corporation (the "Borrower") and BC MEDIA FUNDING COMPANY II, LLC, a Delaware limited liability company, as agent (the "Agent") on behalf of the Lender under and as defined in the Financing Agreement (as defined below).

In consideration of the Term Loan (as defined in the Financing Agreement) and additional extensions of credit to be made by the Lender on and after the date hereof in accordance with the terms of that certain Financing Agreement of even date herewith among by and among the Borrower, The Greenwich Broadcasting Corporation, a Connecticut corporation, The Lifestyle TalkRadio Network, Inc., a Delaware corporation, BTR West, Inc., a Nevada corporation, BTR Communications Boston, Inc., a Massachusetts corporation, BTR Greenwich, Inc., a Connecticut corporation, BTR West II, Inc., a Nevada corporation, BTR Communications Boston II, Inc., a Massachusetts corporation, Media Funding Company, LLC, a Delaware limited liability company, and the Agent (the "Financing Agreement"), and the other documents and agreements contemplated by the Financing Agreement, and as an inducement to the Lender to make the Term Loan and to extend such credit, the Borrower agrees with the Agent as follows (Capitalized terms used herein but not defined herein shall have the meanings given to them in the Financing Agreement):

- 1. Required Actions. Notwithstanding any provision in the Financing Agreement to the contrary, the Borrower agrees that it shall deliver to the Agent on behalf of the Lender, the documents set forth on Schedule A hereto, in form and substance reasonably satisfactory to the Agent, and/or take the actions set forth on Schedule A hereto, in a manner reasonably acceptable to the Agent, on or before the deadlines therefor set forth in Schedule A hereto. The Lender and the Agent each acknowledge and agree that, notwithstanding any provision in the Financing Agreement to the contrary, such documents set forth on Schedule A hereto may be delivered at any time on or before the deadlines set forth in Schedule A hereto, and such delivery after the Effective Date shall not constitute a Default or an Event of Default under the Financing Agreement; provided that such documents are delivered on or before the deadlines therefor set forth in Schedule A hereto.
- 2. <u>Event of Default.</u> Notwithstanding any provision in the Financing Agreement to the contrary, any default or breach under this Agreement shall constitute an immediate Event of Default under and as defined in the Financing Agreement.
- 3. <u>Binding on Successors and Assigns</u>. This Agreement shall be binding upon and inure to the benefit of the parties hereto and their respective successors and assigns.
- 4. <u>Severability</u>. Whenever possible, each provision of this Agreement shall be interpreted in such manner as to be effective and valid under applicable law, but if any provision of this Agreement shall be held to be prohibited by or invalid under applicable law, such provision

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shall be ineffective only to the extent of such prohibition or invalidity, without invalidating the remaining provisions of this Agreement.

- 5. GOVERNING LAW. THIS AGREEMENT SHALL BE GOVERNED BY, CONSTRUED UNDER AND ENFORCED IN ACCORDANCE WITH, THE INTERNAL LAWS, AS OPPOSED TO THE CONFLICT OF LAWS PROVISIONS, OF THE STATE OF NEW YORK.
- 6. <u>Entire Agreement</u>. This Agreement constitutes the entire agreement among the parties with respect to only the specific subject matter hereof, and supersedes all prior negotiations, representations, warranties, commitments, offers, letters of interest or intent, proposal letters, contracts, writings or other agreements or understandings with respect thereof.
- 7. <u>No. Waiver</u>. No waiver, and no modification or amendment of any provision of this Agreement shall be effective unless specifically made in writing and duly signed by the party purportedly making such waiver.
- 8. <u>Counterparts</u>. This Agreement may be delivered by facsimile and executed in one or more counterparts and by different parties in separate counterparts, each of which when so executed and delivered shall be deemed to be an original, but all of which counterparts taken together shall constitute but one and the same Agreement.
- 9. <u>Titles</u>. Paragraph and subparagraph titles, captions and headings herein are inserted only as a matter of convenience and for reference, and in no way define, limit, extend or describe the scope of this Agreement or the intent of any provisions hereof.
- 10. Exercise of Rights. No failure or delay on the part of any party hereto to exercise any right, power or privilege hereunder or under any instrument executed pursuant hereto shall operate as a waiver, nor shall any single or partial exercise of any right, power or privilege preclude any other or further exercise thereof or the exercise of any other right, power or privilege.
- 11. <u>Acknowledgment</u>. Borrower affirms and acknowledges that this Agreement constitutes a Loan Document under the Financing Agreement and any reference to the Loan Documents under the Financing Agreement contained in any notice, request, certificate or other document executed concurrently with or after the execution and delivery of this Agreement shall be deemed to include this Agreement unless the context shall otherwise specify.

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IN WITNESS WHEREOF, each of the parties hereto has caused this Post Closing Matters Agreement to be executed and delivered by its duly authorized officer as of the date first set forth above.

By:
Name:
Title:
BC MEDIA FUNDING COMPANY II, LLC, as Agent
· · · · · · · · · · · · · · · · · · ·
LLC, as Agent

BUSINESSTALKRADIO.NET, INC.

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#### **SCHEDULE A**

Within 30 days following the Effective Date (or such later date as is expressly referred to below with respect to any particular item), Borrower shall do the following:

- 1. Deliver the certificate representing all of the Capital Stock of The Greenwich Broadcasting Corporation and a stock power for such certificate, as described in <u>Section 4.01(d)(iii)</u>;
  - 2. Deliver the filed stamped copy of the UCC-3 termination for the Becker Loan;
- 3. Deliver the termination and release agreement with respect to the Becker Loan and all related documents as described in described in Section 4.01(d)(xxviii);
- 4. Deliver an executed Exhibit I, II and III to the Security Agreement—Grants of Security Interest in Copyrights, Trademarks and Patents;
- 5. Cause, within 5 Business Days from the Effective Date, the delivery of an executed Pledge and Security Agreement of FJL Enterprises pledging all the outstanding Equity Interests in the Borrower:
- 6. Cause, within 5 Business Days from the Effective Date, the delivery of a Secretary Certificate of FJL Enterprises, Inc., including (i) Certificate of Incorporation, (ii) bylaws, (iii) board resolutions, (iv) good standing and (v) incumbency certificate, all as described in Section 4.01(xv) through Section 4.01 (xix);
- 7. Cause, within 5 Business Days from the Effective Date, the delivery of the resolutions, reasonably acceptable to Agent, of FJL Enterprises, Inc., a New Jersey corporation, as described in Section 4.01(d)(xv);
- 8. Cause, within 5 Business Days from the Effective Date, the delivery of a certificate of FJL Enterprises as described in Section 4.01(d)(xxiv);
- 9. Deliver an executed Intercompany Subordination Agreement as described in Section 4.01(d)(xi);
- 10. Deliver within two days of the Effective Date evidence of insurance coverage naming Agent as loss payee, and as described in Section 4.01(d)(xxv);
- 11. Deliver, within 2 days of the Effective Date, evidence of insurance coverage, as described in  $\underbrace{\text{Section 4.01(d)(xxv)}}_{\text{constant}}$ , to the extent such evidence provides that such policy may be terminated or canceled (by the insurer or the insured thereunder) only upon thirty (30) days' prior written notice to the Agent and each named insured or loss payee as described in  $\underbrace{\text{Section 4.01(d)(xxv)}}_{\text{constant}}$ ;

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- 12. <u>Use reasonable best efforts to cause delivery of the landlord estoppel, waiver and nondisturbance agreements described in described in Section 4.01(d)(xxvii) for each lease;</u>
- Deleted: D
- 13. Deliver a consolidate balance sheet of the Borrower as of the Effective Date, reviewed by an independent certified account reasonably acceptable to Agent and Lenders, within 15 days of the Effective Date;
- 14. Cause the delivery of a certificate of B. Michael Pisani as described in Section 4.01(d)(xxiv);
- 15. Confirmation of filing of any UCC financing statements, as described in <u>Section 4.01(d)(xii)</u>, with respect to perfection of the security interests purported to be created by the Pledge Agreement with respect to the shares of Capital Stock of The Greenwich Broadcasting Corporation, and the representation and warranty set forth in <u>Section 5.01(ee)</u>, will not apply with respect to such shares or the proceeds thereof prior to the Tranche II Date;
  - 16. Deliver of description of broker fees as contemplated by Schedule 5.01(t);
- 17. Deliver the financial statements for Fiscal Year 2005 as described in <u>Section</u> 6.01(a)(ii) no later than forty-five days after the Effective Date; and
- 18. Deliver, within 5 Business Days of the Effective Date, replacement stock certificates with corrected legends, changing "and" to "or" as noted on <u>Schedule B</u> attached hereto.

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### **SCHEDULE B**

## CORRECTION OF LEGEND ON STOCK CERTIFICATES

See attachment.

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Dale Norton [den@barkercap.com] From: Monday, August 11, 2008 12:17 PM Sent:

To: Timothy Olson

Subject: FW: BTR Post Closing

**From:** Turinas, Alice [mailto:ATURINAS@seidenwayne.com]

Sent: Tuesday, January 02, 2007 8:45 AM

To: Nugent, Shanna Cc: Dale Norton

Subject: RE: BTR Post Closing

Hi, Shanna,

Happy new year. This is my first day in the office after vacation. I'll respond soon.

#### Alice W. Turinas

Counsel Seiden Wayne LLC Two Penn Plaza East Newark, NJ 07105 (973) 491-3514 fax (973) 491-3487 aturinas@seidenwayne.com (Please note new email address)

From: Nugent, Shanna [mailto:snugent@AkinGump.com]

**Sent:** Friday, December 29, 2006 10:06 PM

To: Turinas, Alice Cc: Dale Norton

Subject: RE: BTR Post Closing

Alice,

Below is a list of items still outstanding for the Business Talk Radio. As of now, all items are past due. Please give me an explanation and ETA on each of the below. Also, please copy Dale Norton on your response.

- 1. Need original Lazauskas spousal consent
- 2. Missing stock certificates with updated legends
- 3. stock powers for each stock certificate
- 4. BusinessTalkradio.net, Inc. consent--missing Pisani's signature
- 5. Greenwich Broadcasting company consent--missing Pisani's signature
- 6. missing specimen stock certificate exhibit B on consent for BTR West II, Inc.
- 7. missing specimen stock certificate exhibit B on consent for BTR Communications Boston, Inc.
- 8. missing specimen stock certificate exhibit B on consent for BTR Greenwich, Inc.
- 9. need secretary's signature on Bylaws for BTR Greenwich, Inc.
- 10. BTR Greenwich Inc. consent--missing Pisani's signature

- 11. Need Certificate of Incorporation and Bylaws for FJL Enterprises
- 12. Need 2005 Audited Financials for Borrower
- 13. Need Call option certificate (I do not have the final form, or a signature pages)
- 14. Need Balance Sheet--and officer cert. certifying balance sheet
- 15. Missing landlord waivers--please update on status
- 16. Need original signatures for Tranche II Officer Certificate
- 17. Need original signatures for Tranche II Payoff Letter
- 18. Need original signatures for Tranche II Mutual Release
- 19. Need original signature for Tranche II Post closing agreement
- 20. Also, please update on new bank accounts.

Thanks,

## Shanna L. Nugent

Corporate Associate
Akin Gump Strauss Hauer & Feld LLP
1700 Pacific Avenue, Suite 4100
Dallas, Texas 75201
Telephone: (214)-969-4218

Fax: (214)-969-4343 snugent@akingump.com

From: Nugent, Shanna

Sent: Monday, December 11, 2006 3:51 PM

To: Turinas, Alice'
Cc: 'Dale Norton'

Subject: BTR Post Closing

Alice,

Thanks for the condolences. I have gone through the materials sent to me, and I have been putting together the closing binder on the deal. As I have gone through I have noticed that I am missing the items listed below. I have attached the documents that need to be executed below, as well as the certificates that need the new legend. Please reissue the certificates and I will send you the old ones, once I receive the new certificates. The lender also request that we receive a stock power per certificate.

Also, There are a few of these from the post closing agreement that are past their due date. Please let me know the status of these items.

We are still missing the following:

- 1. Pledge and Security Agreement for FJL
- 2. The Secretary Certificate for FJL
- 3. The Intercompany Subordination Agreement
- 4. The original Signed opinion of SW
- 5. On the Secretary Certificate of Borrower--on the Consent--missing Pisani's signature and missing the exhibits
- 6. On the Secretary Certificate of Greenwich--missing the signature on the Bylaws and missing Pisani's signature on the consent
- 7. On the Secretary Certificate for Lifestyle--missing the signatures to the resolutions

- 8. On the Secretary Certificate for BTR West--missing the signature on the Bylaws, also missing the signed resolutions
- 9. BTR Communications Boston, Inc.-missing the signed resolutions
- 10. BTR Greenwich Inc.-on the secretary certificate-missing the certificate of incorporation, the bylaws are not signed, and need pisani's signature on the resolutions
- 11. BTR West II, Inc.---missing the certificate of incorporation, bylaws, and resolutions are missing their attachements.
- 12. On the Security Agreement, missing the ein for BusinessTalkradio.net, Inc.
- 13. Consolidated Balance Sheet
- 14. Solvency Certificate for FJL
- 15. Replacement Stock Certificates
- 16. The Trademark Security Agreements for both Lifestyle and BusinessTalkradio.net, Inc.
- 17. The 2005 Financials
- 18. The Greenwich stock certificate, payoff letter etc (after closing of Tranche II)
- 19. The Landlord waivers
- 20. the Broker fees description
- 21. the Pisani certificate and
- 22. We discussed BTR setting up new bank accounts after the closing, but I do not know if BTR has pursued this course of action, if so, we will need a new account control agreement with the new bank.

Please let me know if you have any questions.

Thanks.

## Shanna L. Nugent

snugent@akingump.com

Corporate Associate Akin Gump Strauss Hauer & Feld LLP 1700 Pacific Avenue, Suite 4100 Dallas, Texas 75201 Telephone: (214)-969-4218 Fax: (214)-969-4343

<< File: WEST-#6008608-v1-BTR--Trademark\_Security\_Agreements.DOC >> << File: WEST-#5996884-v3-</p> BTR--Pledge Agreement-FJL Enterprises Inc .DOC >> << File: WEST-#5996853-v1-BTR Secretary s Certificate for FJL Enterprises Inc.DOC >> << File: WEST-#5989081-v3-BTR Form of Affiliate Subordination Agreement.DOC >> << File: WEST-#5999136-v1-BTR-stock\_certificates\_with\_incorrect\_legend.PDF >> << File: scan.pdf >>

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From: Dale Norton [den@barkercap.com]

Sent: Monday, August 11, 2008 12:18 PM To: Timothy Olson

Subject: FW: BTR Post Closing

**From:** Turinas, Alice [mailto:ATURINAS@seidenwayne.com]

**Sent:** Monday, January 08, 2007 5:08 PM

To: Nugent, Shanna Cc: Dale Norton

Subject: RE: BTR Post Closing

Hi, Shanna,

Thanks very much for having LaKeisha send me the stock powers this evening.

Re item 1, see note at end.

Re items 2-3, let's discuss, as my client understandably is cost conscious.

Re item 4, see note at end.

I'm aiming to get items 6-8 to you within a few days.

I thought we had sent item 9 to you, but we could have made a mistake on this end. I will check our files.

Re item 10, see note at end.

Re item 11, I will need to follow up again with FJL Enterprises.

Re items 12 and 14, which BTR needs to supply directly to you or your client, I understand that is in process and expected soon; I'll ask the client to update me.

Re item 13, we might need to have the document printed and signed in duplicate again; I will check our files. Re item 15, we copied you on the letters to landlords for recently-acquired Boston and Las Vegas stations, which requested that the landlord contact you with any comments or questions. With respect to the landlords for the WGCH tower site and the Connecticut office and studio leases, there is no update; we should discuss when we discuss items 2-3 mentioned above.

Re items items 16-19, I'd hoped you'd already received originals; will follow up with the client to obtain those. Please alert me if you haven't already received these via fax; unless I've heard otherwise from you, I'll assume that you have the fax copies and will place these at the bottom of the priority list.

The following items have been provided via fax, and since the fax signatures suffice to bind BTR, I will place these last on the list of priority (let me know if you are missing the fax signature for any of these, and I'll pdf it to you by tomorrow or Wednesday): 1, 4, 5,10 (and, assuming you haven't alerted me, items 16-19).

When would be a good time for a lawyer-to-lawyer discussion re items 2, 3 and 15?

#### Alice W. Turinas

Counsel Seiden Wayne LLC Two Penn Plaza East Newark, NJ 07105 (973) 491-3514 fax (973) 491-3487 aturinas@seidenwayne.com (Please note new email address) From: Nugent, Shanna [mailto:snugent@AkinGump.com]

Sent: Monday, January 08, 2007 5:04 PM

**To:** Turinas, Alice **Cc:** Dale Norton

Subject: RE: BTR Post Closing

Alice,

Any updates on the below...

## Shanna L. Nugent

Corporate Associate
Akin Gump Strauss Hauer & Feld LLP
1700 Pacific Avenue, Suite 4100
Dallas, Texas 75201
Telephone: (214)-969-4218

Fax: (214)-969-4343 snugent@akingump.com

From: Turinas, Alice [mailto:ATURINAS@seidenwayne.com]

Sent: Tuesday, January 02, 2007 8:45 AM

**To:** Nugent, Shanna **Cc:** Dale Norton

Subject: RE: BTR Post Closing

Hi, Shanna.

Happy new year. This is my first day in the office after vacation. I'll respond soon.

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Counsel Seiden Wayne LLC Two Penn Plaza East Newark, NJ 07105 (973) 491-3514 fax (973) 491-3487 aturinas@seidenwayne.com (Please note new email address)

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Sent: Friday, December 29, 2006 10:06 PM

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Subject: RE: BTR Post Closing

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- 17. Need original signatures for Tranche II Payoff Letter
- 18. Need original signatures for Tranche II Mutual Release ---Received
- 19. Need original signature for Tranche II Post closing agreement
- 20. Also, please update on new bank accounts.

Thanks,

## Shanna L. Nugent

Corporate Associate
Akin Gump Strauss Hauer & Feld LLP
1700 Pacific Avenue, Suite 4100
Dallas, Texas 75201
Telephone: (214)-969-4218

Fax: (214)-969-4343 snugent@akingump.com

From: Nugent, Shanna

Sent: Monday, December 11, 2006 3:51 PM

To: 'Turinas, Alice'
Cc: 'Dale Norton'

Subject: BTR Post Closing

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<< File: WEST-#6008608-v1-BTR--Trademark\_Security\_Agreements.DOC >> << File: WEST-#5996884-v3-BTR--Pledge\_Agreement-FJL\_Enterprises\_\_Inc\_.DOC >> << File: WEST-#5996853-v1-BTR\_Secretary\_s\_Certificate\_for\_FJL\_Enterprises\_\_Inc.DOC >> << File: WEST-#5989081-v3-BTR\_\_Form\_of\_Affiliate\_Subordination\_Agreement.DOC >> << File: WEST-#5999136-v1-BTR--stock\_certificates\_with\_incorrect\_legend.PDF >> << File: scan.pdf >>

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From: Dale Norton [den@barkercap.com]

Sent: Monday, August 11, 2008 12:18 PM

To: Timothy Olson

Subject: FW: BTR Post Closing.

**From:** Turinas, Alice [mailto:ATURINAS@seidenwayne.com]

**Sent:** Friday, January 12, 2007 2:58 PM

To: snugent@akingump.com

Cc: Dale Norton; mmetter@businesstalkradio.net

Subject: RE: BTR Post Closing.

#### Shanna,

Items numbered 1, 4, 5, 9, 10 and 11 are being overnighted to you for Sat. delivery.

I hope to get items 6-8, 17 and 19 to you next week.

Item 18 is done. We need to discuss items 2, 3 and possibly 15. I hope to get the remaining items to you as soon

as possible.

#### Alice W. Turinas

Counsel Seiden Wayne LLC Two Penn Plaza East Newark, NJ 07105 (973) 491-3514 fax (973) 491-3487 aturinas@seidenwayne.com (Please note new email address)

From: Nugent, Shanna [mailto:snugent@AkinGump.com]

Sent: Monday, January 08, 2007 8:12 PM

**To:** Turinas, Alice **Cc:** Dale Norton

Subject: RE: BTR Post Closing

Alice,

I have placed my responses in red below. I am available tomorrow after 10:00am. Please call to discuss.

Thanks,

# Shanna L. Nugent

Corporate Associate
Akin Gump Strauss Hauer & Feld LLP
1700 Pacific Avenue, Suite 4100
Dallas, Texas 75201
Telephone: (214)-969-4218

Fax: (214)-969-4343 snugent@akingump.com

**From:** Turinas, Alice [mailto:ATURINAS@seidenwayne.com]

Sent: Monday, January 08, 2007 5:08 PM

**To:** Nugent, Shanna **Cc:** Dale Norton

Subject: RE: BTR Post Closing

Hi, Shanna,

Thanks very much for having LaKeisha send me the stock powers this evening.

Re item 1, see note at end.

Re items 2-3, let's discuss, as my client understandably is cost conscious.

Re item 4, see note at end.

I'm aiming to get items 6-8 to you within a few days.

I thought we had sent item 9 to you, but we could have made a mistake on this end. I will check our files.

Re item 10, see note at end.

Re item 11, I will need to follow up again with FJL Enterprises.

Re items 12 and 14, which BTR needs to supply directly to you or your client ,I understand that is in process and expected soon; I'll ask the client to update me.

Re item 13, we might need to have the document printed and signed in duplicate again; I will check our files. Re item 15, we copied you on the letters to landlords for recently-acquired Boston and Las Vegas stations, which requested that the landlord contact you with any comments or questions. With respect to the landlords for the WGCH tower site and the Connecticut office and studio leases, there is no update; we should discuss when we discuss items 2-3 mentioned above.

Re items 16-19, I'd hoped you'd already received originals; will follow up with the client to obtain those. Please alert me if you haven't already received these via fax; unless I've heard otherwise from you, I'll assume that you have the fax copies and will place these at the bottom of the priority list.

The following items have been provided via fax, and since the fax signatures suffice to bind BTR, I will place these last on the list of priority (let me know if you are missing the fax signature for any of these, and I'll pdf it to you by tomorrow or Wednesday): 1, 4, 5,10 (and, assuming you haven't alerted me, items 16-19).

When would be a good time for a lawyer-to-lawyer discussion re items 2, 3 and 15?

Alice W. Turinas Counsel

Seiden Wayne LLC
Two Penn Plaza East
Newark, NJ 07105
(973) 491-3514
fax (973) 491-3487
aturinas@seidenwayne.com
(Please note new email address)

**From:** Nugent, Shanna [mailto:snugent@AkinGump.com]

Sent: Friday, December 29, 2006 10:06 PM

**To:** Turinas, Alice **Cc:** Dale Norton

Subject: RE: BTR Post Closing

Alice.

Below is a list of items still outstanding for the Business Talk Radio. As of now, all items are past due. Please give me an explanation and ETA on each of the below. Also, please copy Dale Norton on your response.

1. Need original Lazauskas spousal consent

AT: Assume you have a fax original, so will make this a lower priority; see note at end.

-- Akin: have a very fuzzy copy, need original

AT to Akin: Will be in package marked for delivery Saturday, 1/13.

2. Missing stock certificates with updated legends

AT: let's discuss, as my client understandably is cost conscious.

-- Akin: this is now more than two months overdue

3. stock powers for each stock certificate

AT: let's discuss, as my client understandably is cost conscious

- Akin: this is now more than two months overdue.

4. BusinessTalkradio.net, Inc. consent--missing Pisani's signature

AT: Assume you have a fax original, so will make this a lower priority; see note at end.

-- Akin: Do not have copy, your secretary just removed signature page to consent and resent it to me

AT to Akin: Will be in package marked for delivery Saturday, 1/13.

5. Greenwich Broadcasting company consent--missing Pisani's signature

AT: Assume you have a fax original, so will make this a lower priority; see note at end.

-- Akin: do not have copy, just removed signature page and resent to me

AT to Akin: Will be in package marked for delivery Saturday, 1/13.

6. missing specimen stock certificate exhibit B on consent for BTR West II, Inc.

AT: I'm aiming to get items 6-8 to you within a few days

-- Akin: please provide

7. missing specimen stock certificate exhibit B on consent for BTR Communications Boston, Inc.

AT: I'm aiming to get items 6-8 to you within a few days

-- Akin: please provide

8. missing specimen stock certificate exhibit B on consent for BTR Greenwich, Inc.

AT: I'm aiming to get items 6-8 to you within a few days

-- Akin: please provide

9. need secretary's signature on Bylaws for BTR Greenwich, Inc.

I thought we had sent item 9 to you, but we could have made a mistake on this end. I will check our files

-- Akin: just removed signature page to and resent to me, do not have copy.

AT to Akin: Will be in package marked for delivery Saturday, 1/13.

10. BTR Greenwich Inc. consent--missing Pisani's signature

AT: Assume you have a fax original, so will make this a lower priority; see note at end.

-- Akin: do not have copy

AT to Akin: Will be in package marked for delivery Saturday, 1/13.

11. Need Certificate of Incorporation and Bylaws for FJL Enterprises

AT: I will need to follow up again with FJL Enterprises

-- Akin: please provide

AT to Akin: Will be in package marked for delivery Saturday, 1/13.

12. Need 2005 Audited Financials for Borrower

AT: BTR needs to supply directly to you or your client. I understand that is in process and expected soon; I'll ask the client to update me.

-- Akin: Will discuss with Barker

13. Need Call option certificate (I do not have the final form, or a signature pages)

AT: we might need to have the document printed and signed in duplicate again; I will check our files.

-- Akin: please update

### 14. Need Balance Sheet--and officer cert. certifying balance sheet

AT: BTR needs to supply directly to you or your client. I understand that is in process and expected soon; I'll ask the client to update me.

- Akin: will discuss with Barker

### 15. Missing landlord waivers--please update on status

AT: we copied you on the letters to landlords for recently-acquired Boston and Las Vegas stations, which requested that the landlord contact you with any comments or questions. With respect to the landlords for the WGCH tower site and the Connecticut office and studio leases, there is no update; we should discuss when we discuss items 2-3 mentioned above.

-- Akin: need to recontact, make effort to obtain, this is your responsibility.

### 16. Need original signatures for Tranche II Officer Certificate

AT: Re items items 16-19, I'd hoped you'd already received originals; will follow up with the client to obtain those. Please alert me if you haven't already received these via fax; unless I've heard otherwise from you, I'll assume that you have the fax copies and will place these at the bottom of the priority list.

-- Akin: missing originals from BTR

### 17. Need original signatures for Tranche II Payoff Letter

AT: Re items items 16-19, I'd hoped you'd already received originals; will follow up with the client to obtain those. Please alert me if you haven't already received these via fax; unless I've heard otherwise from you, I'll assume that you have the fax copies and will place these at the bottom of the priority list.

-- Akin: missing originals from BTR-- have original from Becker

### 18. Need original signatures for Tranche II Mutual Release

AT: Re items 16-19, I'd hoped you'd already received originals; will follow up with the client to obtain those. Please alert me if you haven't already received these via fax; unless I've heard otherwise from you, I'll assume that you have the fax copies and will place these at the bottom of the priority list.

--- SN: Received

# 19. Need original signature for Tranche II Post closing agreement

AT: Re items items 16-19, I'd hoped you'd already received originals; will follow up with the client to obtain those. Please alert me if you haven't already received these via fax; unless I've heard otherwise from you, I'll assume that you have the fax copies and will place these at the bottom of the priority list.

-- SN: missing originals

- 20. Also, please update on new bank accounts.
  - -- SN: please update

Thanks,

## Shanna L. Nugent

Corporate Associate
Akin Gump Strauss Hauer & Feld LLP
1700 Pacific Avenue, Suite 4100
Dallas, Texas 75201
Telephone: (214)-969-4218
Fax: (214)-969-4343

From: Nugent, Shanna

snugent@akingump.com

Sent: Monday, December 11, 2006 3:51 PM

To: 'Turinas, Alice'
Cc: 'Dale Norton'

Subject: BTR Post Closing

Alice,

Thanks for the condolences. I have gone through the materials sent to me, and I have been putting together the closing binder on the deal. As I have gone through I have noticed that I am missing the items listed below. I have attached the documents that need to be executed below, as well as the certificates that need the new legend. Please reissue the certificates and I will send you the old ones, once I receive the new certificates. The lender also request that we receive a stock power per certificate.

Also, There are a few of these from the post closing agreement that are past their due date. Please let me know the status of these items.

We are still missing the following:

- 1. Pledge and Security Agreement for FJL
- 2. The Secretary Certificate for FJL
- 3. The Intercompany Subordination Agreement
- 4. The original Signed opinion of SW
- 5. On the Secretary Certificate of Borrower--on the Consent--missing Pisani's signature and missing the exhibits
- 6. On the Secretary Certificate of Greenwich--missing the signature on the Bylaws and missing Pisani's signature on the consent
- 7. On the Secretary Certificate for Lifestyle--missing the signatures to the resolutions
- 8. On the Secretary Certificate for BTR West--missing the signature on the Bylaws, also missing the signed resolutions
- 9. BTR Communications Boston, Inc.--missing the signed resolutions
- 10. BTR Greenwich Inc.--on the secretary certificate--missing the certificate of incorporation, the bylaws are not signed, and need pisani's signature on the resolutions
- 11. BTR West II, Inc.---missing the certificate of incorporation, bylaws, and resolutions are missing their attachements.

- 12. On the Security Agreement, missing the ein for BusinessTalkradio.net, Inc.
- 13. Consolidated Balance Sheet
- 14. Solvency Certificate for FJL
- 15. Replacement Stock Certificates
- 16. The Trademark Security Agreements for both Lifestyle and BusinessTalkradio.net, Inc.
- 17. The 2005 Financials
- 18. The Greenwich stock certificate, payoff letter etc (after closing of Tranche II)
- 19. The Landlord waivers
- 20. the Broker fees description
- 21. the Pisani certificate and
- 22. We discussed BTR setting up new bank accounts after the closing, but I do not know if BTR has pursued this course of action, if so, we will need a new account control agreement with the new bank.

Please let me know if you have any questions.

Thanks,

### Shanna L. Nugent

Corporate Associate
Akin Gump Strauss Hauer & Feld LLP
1700 Pacific Avenue, Suite 4100
Dallas, Texas 75201
Telephone: (214)-969-4218
Fax: (214)-969-4343
snugent@akingump.com

<< File: WEST-#6008608-v1-BTR--Trademark\_Security\_Agreements.DOC >> << File: WEST-#5996884-v3-BTR--Pledge\_Agreement-FJL\_Enterprises\_\_Inc\_.DOC >> << File: WEST-#5996853-v1-BTR\_Secretary\_s\_Certificate\_for\_FJL\_Enterprises\_\_Inc.DOC >> << File: WEST-#5989081-v3-BTR\_\_Form\_of\_Affiliate\_Subordination\_Agreement.DOC >> << File: WEST-#5999136-v1-BTR--stock\_certificates\_with\_incorrect\_legend.PDF >> << File: scan.pdf >>

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From: Dale Norton [den@barkercap.com]
Sent: Monday, August 11, 2008 12:18 PM

To: Timothy Olson

Subject: FW: BTR Post Closing

**From:** Turinas, Alice [mailto:ATURINAS@seidenwayne.com]

**Sent:** Friday, January 19, 2007 4:36 PM

To: Nugent, Shanna

Cc: Dale Norton; mmetter@businesstalkradio.net

Subject: RE: BTR Post Closing

Shanna, As we discussed, I've marked in black what appears to be the current status. By Monday morning, Akin will likely have at least a pdf / fax of items other than 3, and the financial-oriented items.

- 1. Need original Lazauskas spousal consent SW: Our records show this as recently sent to Akin; Akin to check and confirm
- 2. Missing stock certificates with updated legends SW: In process, then to BTR for signature, so ETA Dallas end of next week
- 3. stock powers for each stock certificate SW: Would need to go to individual guarantors (about 12 from 4 individuals), so will take some time
- 4. BusinessTalkradio.net, Inc. consent--missing Pisani's signature-- AG: Received Pisani's signature
- 5. Greenwich Broadcasting company consent--missing Pisani's signature--AG: Received Pisani's signature
- 6. missing specimen stock certificate exhibit B on consent for BTR West II, Inc. SW: Akin will have a pdf by Mon. am
- 7. missing specimen stock certificate exhibit B on consent for BTR Communications Boston, Inc. SW: Akin will have a pdf by Mon. am
- 8. missing specimen stock certificate exhibit B on consent for BTR Greenwich, Inc.--SW: Akin will have a pdf by Mon. am
- 9. need secretary's signature on Bylaws for BTR Greenwich, Inc.--AG: Received
- 10. BTR Greenwich Inc. consent--missing Pisani's signature AG: --Received Pisani's Sig
- 11. Need Certificate of Incorporation and Bylaws for FJL Enterprises -- AG: Received Certificate of Incorp.
- 12. Need 2005 Audited Financials for Borrower
- 13. Need Call option certificate (I do not have the final form, or a signature pages) SW: Akin will have a pdf by Mon. am
- 14. Need Balance Sheet--and officer cert. certifying balance sheet
- 15. Missing landlord waivers--please update on status SW: No update; will discuss with BTR
- 16. Need original signatures for Tranche II Officer Certificate SW: Akin will email the form, and we'll get it to BTR for multiple original signatures; Akin has a fax signature
- 17. Need original signatures for Tranche II Payoff Letter--AG: Received Metter's Signature
- 18. Need original signatures for Tranche II Mutual Release ---AG: Received
- 19. Need original signature for Tranche II Post closing agreement SW: Will send with other documents by Tuesday to BTR for signature; Akin has a fax signature
- 20. Also, please update on new bank accounts. SW: Need to be updated by BTR

#### Alice W. Turinas

Counsel
Seiden Wayne LLC
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Newark, NJ 07105
(973) 491-3514
fax (973) 491-3487
aturinas@seidenwayne.com
(Please note new email address)

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# Gorycki, Kara L.

From: Dale Norton [den@barkercap.com]

**Sent:** Monday, August 11, 2008 12:18 PM

To: Timothy Olson

Subject: FW: BTR Post Closing

**From:** Turinas, Alice [mailto:ATURINAS@seidenwayne.com]

Sent: Friday, January 26, 2007 1:53 PM

**To:** Nugent, Shanna **Cc:** Dale Norton

Subject: RE: BTR Post Closing

Shanna, The items noted below will be overnighted to you for Saturday delivery. --Alice Turinas

- 1. Need original Lazauskas spousal consent --MISSING SW: Sending again 1/26
- 2. Missing stock certificates with updated legends --MISSING SW: Sending 1/26
- 3. stock powers for each stock certificate --MISSING SW: Will take some time to distribute and collect
- 4. Complete
- 5. Complete
- 6. missing specimen stock certificate exhibit B on consent for BTR West II, Inc. --MISSING --promised by Monday SW: Sending temporary 1/26
- 7. missing specimen stock certificate exhibit B on consent for BTR Communications Boston, Inc. --MISSING -- promised by Monday SW: Sending temporary 1/26
- 8. missing specimen stock certificate exhibit B on consent for BTR Greenwich, Inc.-- -- MISSING -- promised by Monday SW: Sending 1/26
- 9. Complete
- 10. Complete
- 11. Need Bylaws for FJL Enterprises --MISSING. SW: Have requested twice from FJL Enterprises; will ask BTR to follow up with FJL
- 12. Need 2005 Audited Financials for Borrower
- 13. Need original Call option certificate --MISSING Original SW: Sent Friday, Jan. 19, so Complete
- 14. Need Balance Sheet-- -- MISSING -- promised by Monday
- 15. Missing landlord waivers----MISSING --promised by Monday SW: Not promised by Monday
- 16. Need original signatures for Tranche II Officer Certificate --MISSING Original SW: Sending 1/26
- 17. Complete
- 18. Complete
- 19. Need original signature for Tranche II Post closing agreement MISSING Original SW: Sending 1/26
- 20. Also, please update on new bank accounts. any updates? SW: No update yet

#### Alice W. Turinas

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(973) 491-3514
fax (973) 491-3487
aturinas@seidenwayne.com
(Please note new email address)

**From:** Nugent, Shanna [mailto:snugent@AkinGump.com]

Sent: Monday, January 22, 2007 6:39 PM

To: Turinas, Alice Cc: Dale Norton

Subject: FW: BTR Post Closing

Alice,

I have not received the items below that state that I should have received them by today except for the call option. Do you have a status?

Please update the below on the date on which I will receive the original copies of each.

Thanks,

### Shanna L. Nugent

Corporate Associate Akin Gump Strauss Hauer & Feld LLP 1700 Pacific Avenue, Suite 4100 Dallas, Texas 75201 Telephone: (214)-969-4218

Fax: (214)-969-4343 snugent@akingump.com

**From:** Turinas, Alice [mailto:ATURINAS@seidenwayne.com]

**Sent:** Friday, January 19, 2007 4:36 PM

To: Nugent, Shanna

Cc: Dale Norton; mmetter@businesstalkradio.net

Subject: RE: BTR Post Closing

Shanna, As we discussed, I've marked in black what appears to be the current status. By Monday morning, Akin will likely have at least a pdf / fax of items other than 3, and the financial-oriented items.

- 1. Need original Lazauskas spousal consent -- MISSING
- 2. Missing stock certificates with updated legends -- MISSING
- 3. stock powers for each stock certificate -- MISSING
- 4 Complete
- 5. Complete
- 6. missing specimen stock certificate exhibit B on consent for BTR West II, Inc. --MISSING --promised by Monday
- 7. missing specimen stock certificate exhibit B on consent for BTR Communications Boston, Inc. --MISSING -promised by Monday
- 8. missing specimen stock certificate exhibit B on consent for BTR Greenwich, Inc. -- -- MISSING -- promised by Monday
- 9. Complete
- 10. Complete
- 11. Need Bylaws for FJL Enterprises -- MISSING.
- 12. Need 2005 Audited Financials for Borrower
- 13. Need original Call option certificate -- MISSING Original
- 14. Need Balance Sheet-- -- MISSING -- promised by Monday
- 15. Missing landlord waivers----MISSING --promised by Monday
- 16. Need original signatures for Tranche II Officer Certificate -- MISSING Original
- 17. Complete18. Complete
- 19. Need original signature for Tranche II Post closing agreement MISSING Original
- 20. Also, please update on new bank accounts. any updates?

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